

# REF Holdings Limited

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 1631

# 2018

## Annual Report

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# Corporate Information

## BOARD OF DIRECTORS

### Executive Directors

Ms. Chiu Hok Yu  
Ms. Kwok Kam Lai

### Chairman and Non-executive Director

Mr. Lau Man Tak

### Independent Non-executive Directors

Mr. Leung Chi Hung  
Mr. Wong Kun Kau  
Mr. Lum Chor Wah Richard

## COMPANY SECRETARY

Mr. Ko Wai Lun Warren

## COMPLIANCE OFFICER

Ms. Kwok Kam Lai

## AUTHORISED REPRESENTATIVES

Ms. Chiu Hok Yu  
Ms. Kwok Kam Lai

## AUDIT COMMITTEE

Mr. Leung Chi Hung (*Chairman*)  
Mr. Wong Kun Kau  
Mr. Lum Chor Wah Richard

## REMUNERATION COMMITTEE

Mr. Lum Chor Wah Richard (*Chairman*)  
Mr. Leung Chi Hung  
Mr. Wong Kun Kau  
Ms. Chiu Hok Yu

## NOMINATION COMMITTEE

Mr. Wong Kun Kau (*Chairman*)  
Mr. Leung Chi Hung  
Mr. Lum Chor Wah Richard  
Ms. Chiu Hok Yu

## INDEPENDENT AUDITORS

HLB Hodgson Impey Cheng Limited  
Certified Public Accountants

## REGISTERED OFFICE

Clifton House  
75 Fort Street  
PO Box 1350  
Grand Cayman  
KY1-1108  
Cayman Islands

## HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

6th Floor and 7th Floor, Nexus Building  
77 Des Voeux Road Central  
Hong Kong

## PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Estera Trust (Cayman) Limited  
Clifton House  
75 Fort Street  
PO Box 1350  
Grand Cayman  
KY1-1108  
Cayman Islands

## HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Union Registrars Limited  
Suites 3301-04, 33/F.  
Two Chinachem Exchange Square  
338 King's Road  
North Point  
Hong Kong

## PRINCIPAL BANKER

The Hongkong and Shanghai Banking Corporation Limited

## WEBSITE

[www.ref.com.hk](http://www.ref.com.hk)

## STOCK CODE

1631

# Financial Highlights

Key Financial Figures and Ratios	Notes	Year ended	Year ended	Decrease in %
		31 December 2018	31 December 2017	
		HK\$'000	HK\$'000	
<b>Performance</b>				
Revenue		<b>192,392</b>	236,284	18.6%
Profit before interest, taxation and depreciation		<b>45,461</b>	78,501	42.1%
Profit for the year		<b>36,739</b>	64,383	42.9%
Profit attributable to owners of the Company		<b>36,739</b>	64,383	42.9%
Gross profit margin	1	<b>51.7%</b>	56.0%	4.3%
Net profit margin	2	<b>19.1%</b>	27.2%	8.1%
<b>Per Share Data</b>		<b>HK cents</b>	HK cents	
Earnings per share				
— Basic <sup>^</sup>		<b>14.35</b>	25.15	
— Diluted <sup>^</sup>		<b>14.35</b>	25.15	
<sup>^</sup> Number of issued shares:				
Weighted average number of issued ordinary shares for the purpose of calculating basic earnings per share (Note)		<b>256,000,000</b>	256,000,000	

Note:

The calculation of basic earnings per share for the years ended 31 December 2018 and 2017 is based on the profit attributable to owners of the Company for the years and the weighted average number of issued shares for the relevant period.

Diluted earnings per share is the same as the basic earnings per share for the years ended 31 December 2018 and 2017 as there were no potential dilutive ordinary shares in issue.

# Financial Highlights

Key Financial Figures and Ratios	Notes	As at	As at	Increase in %
		31 December 2018 HK\$'000	31 December 2017 HK\$'000	
Total assets		<b>268,605</b>	235,073	14.3%
Net assets		<b>207,029</b>	170,290	21.6%
Cash and cash equivalents		<b>208,112</b>	187,039	11.3%
Net cash	3	<b>208,112</b>	187,039	11.3%
<b>Liquidity and Gearing Ratio</b>				
Current ratio	4	<b>4.2</b>	3.6	16.7%
Quick ratio	5	<b>4.2</b>	3.6	16.7%
Gearing ratio	6	<b>N/A*</b>	N/A*	N/A*
<b>Per Share Data</b>				
		<b>HK cents</b>	HK cents	
Net asset value per share	7	<b>81</b>	67	20.9%
Net cash per share	8	<b>81</b>	73	11.0%

\* N/A means not applicable.

Notes:

- Gross profit margin is calculated by dividing gross profit by revenue and multiplying the resulting amount by 100%. Gross profit equals to revenue minus cost of services.
- Net profit margin is calculated by dividing profit for the year by revenue and multiplying the resulting amount by 100%.
- Net cash is cash and cash equivalents less interest-bearing bank borrowings.
- Current ratio is calculated by dividing current assets by current liabilities.
- Quick ratio is calculated by dividing current assets (net of other current assets and work in progress) by current liabilities.
- Gearing ratio is calculated by dividing total debt by total equity. Total debt is defined to include all interest-bearing borrowings and bank borrowings.
- Net asset value per share is calculated based on the number of 256,000,000 issued shares (2017: 256,000,000 issued shares).
- Net cash per share is calculated based on the number of 256,000,000 issued shares (2017: 256,000,000 issued shares).

# Chairman's Statement

Dear Shareholders,

On behalf of the board of directors of the Company (the "**Directors**" and the "**Board**", respectively), I present the consolidated financial results of the Company and its subsidiaries (the "**Group**") for the year ended 31 December 2018 (the "**Year**") to the shareholders of the Company (the "**Shareholders**").

## BUSINESS REVIEW

Major economies around the world continue to navigate in uncertain waters during the Year. The capital markets have demonstrated steadiness backed by cautious optimism despite a delicate economic outlook, such as the more recent trade disputes between the United States (the "**US**") and the People's Republic of China (the "**PRC**"). It is likely to linger in the near future and continue to cast a shadow on the outlook.

Facing the fast-changing external environment, we, being one of the quality financial printers serving the financial sector in Hong Kong, will keep on strengthening our competitive edge by managing the Group's operations in a proficient and effective manner.

## MISSION

The Group aims to offer one-stop financial printing services that meet or even exceed customers' expectations.

We value customers' satisfaction and strongly believe in fostering long-term business relationship with our customers. Full commitment to the provision of best-in-class services and consistent pursuit of professionalism have been the continued guiding principles of the Group.

## RESULTS

During the Year, the Group recorded revenue of approximately HK\$192.4 million, representing a decrease of approximately 18.6% as compared to that of last year. Profit attributable to owners of the Company was approximately HK\$36.7 million, representing a decrease of approximately 42.9% as compared to that of last year.

## DIVIDEND

The Board does not recommend the payment of any dividend for the Year (2017: Nil).

## AWARDS

From 2011 to 2018, the Group has won a total of 407 awards (the "**Awards**") for our creative designed annual reports among the competitions as follows: the ARC Awards, the Astrid Awards, the Galaxy Awards, the Mercury Awards, the LACP Vision Awards, the IADA Awards and the HK Print Awards. The Awards include: (i) 2 Titanium Achievement Awards for each of the ARC Award 2016 and 2017 respectively (The Titanium Achievement Award is awarded to the Company which has delivered the greatest percentage of wins in all criteria for their clients among the submissions of that particular Award Year); (ii) 5 platinum awards; (iii) 24 grand awards — 5 of which were further awarded as the best of the show/the best of Hong Kong/the best of the People's Republic of China, respectively; (iv) 140 gold awards; (v) 99 silver awards; (vi) 77 bronze awards; and (vii) 60 honors awards. Such recognition by the Hong Kong and international institutions continues to motivate our designers to exercise more intelligence and efforts in the provision of better creative concept development and design framework to our customers.

# Chairman's Statement

## PROSPECT

Looking ahead to 2019, certain unfavourable factors such as fluctuation of the global financial market and trade war between the PRC and the US may exert pressure on the Hong Kong financial market, thus may have an impact on the number of applications for new listing activities on The Stock Exchange of Hong Kong Limited. This would, in turn, affect the business of the Group in the coming years.

Nevertheless, we shall continue to provide a wide range of financial printing services to meet our customers' demands and requirements. In addition, we shall further enhance our multiple points of quality control and inspection throughout our production process to ensure the quality of our financial printing services. We believe that our one-stop service model will provide a comprehensive range of convenient and quality services to our customers, attract potential customers and enable us to react to the changing needs of our customers efficiently.

To further enhance our competitive edge, we continuously carry out upgrade and/or acquisition of equipment and software for our existing working environment and strengthening our design capabilities. During the Year, the Group relocated its office premises from approximately 13,000 square feet to approximately 20,000 square feet with more high standard conference rooms. With these measures in place, we are able to react to the changing needs of our customers more efficiently and effectively.

We are optimistic about our core business and shall continue to capture market opportunities so as to achieve a sustainable business growth and long-term benefits of our Shareholders.

## APPRECIATION

On behalf of the Board and management, I would like to express my sincere gratitude to all our clients, investors, suppliers, business partners and Shareholders for their continued valuable support and trust. I would also like to take this opportunity to thank my fellow Directors for their wise counsel and all of our staff for their tireless efforts, diligence and contribution during the Year.

**Lau Man Tak**

*Chairman*

Hong Kong, 1 March 2019

# Management Discussion and Analysis

## BUSINESS REVIEW

The Company and its subsidiaries (the “**Group**”) aim to offer one-stop financial printing services that can meet customers’ expectations and provide them with a unique and perfect experience. The Group provides ancillary services such as provision of conference room facilities and financial printing services for the financial sector in Hong Kong. The Group offers a wide range of convenient and quality financial printing services, from typesetting, proofreading, translation, design, printing, web submitting, newspaper placement to distribution. The core financial printing services of the Group cover printing of listing documents, financial reports, compliance documents and other documents. The services of the Group can be broadly categorised into three types, namely printing, translation and media placements. Most of the Group’s customers are listed on The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”) and/or other stock exchanges.

## PRINTING SERVICES

Printing revenue during the year ended 31 December 2018 (the “**Year**”) was approximately HK\$136.5 million (2017: approximately HK\$172.5 million), representing a decrease of about 20.9% as compared to the year ended 31 December 2017 (the “**Year 2017**”), primarily due to the decrease in the number of jobs completed. For the years ended 31 December 2018 and 2017, the revenue generated from the printing services represented approximately 70.9% and 73.0% respectively of our total revenue.

## TRANSLATION SERVICES

Translation revenue during the Year was approximately HK\$42.8 million (2017: approximately HK\$48.6 million), representing a decrease of about 11.9% as compared to the Year 2017, primarily due to the decrease in the number of jobs completed. For the years ended 31 December 2018 and 2017, the revenue generated from the translation services represented approximately 22.3% and 20.6% respectively of our total revenue.

## MEDIA PLACEMENT SERVICES

Media placement revenue during the Year was approximately HK\$13.1 million (2017: approximately HK\$15.1 million), representing a decrease of about 13.2% as compared to the Year 2017, primarily due to the decrease in the number of jobs for media placement services in newspapers. For the years ended 31 December 2018 and 2017, the revenue generated from the media placement services represented approximately 6.8% and 6.4% respectively of our total revenue.

For the Year, the Group’s turnover decreased by approximately 18.6% as compared to the Year 2017. The profit attributable to owners of the Company for the Year was approximately HK\$36.7 million (2017: approximately HK\$64.4 million), representing a decrease of about 43.0% as compared to the Year 2017. Basic earnings per share for the Year was approximately HK cents 14.35 (2017: approximately HK cents 25.15).

## OUTLOOK

The Group’s fundamental business objective is to establish itself as one of the top-notch financial printing service providers in the financial sector by strengthening its core competitiveness. To maximise profits and returns for the Group and the Company’s shareholders (the “**Shareholders**”), the Group will focus on enhancing the competitiveness of its core business and simultaneously continue exploring new business opportunities.

Looking ahead, the Group will further enhance its competitive edge by (i) the expansion of workforce; (ii) improving and acquiring office facilities, equipment and software; (iii) strengthening its design capabilities so as to react to the changing needs of our customers more efficiently and effectively; and (iv) the expansion of the workforce of its translation team so as to enhance and improve our services by way of quality and efficiency.

The Group continues to be cautiously optimistic about the future of the financial printing industry in Hong Kong. In particular, more and more enterprises from the global are planning to list their securities on the Stock Exchange and henceforth, the Group considers that more financial printing services will be demanded by our existing and/or potential customers. The Group shall continue to capture market opportunities so as to achieve a sustainable business growth for the Shareholders. Please refer to the section headed “PROSPECT” in the “Chairman’s Statement” of this annual report for details.

# Management Discussion and Analysis

## PERFORMANCE ANALYSIS

The performance analysis of the Group for the Year is set out in the “Financial Highlights” of this annual report.

## FINANCIAL REVIEW

### REVENUE

The Group’s revenue decreased by approximately HK\$43.9 million, or 18.6%, from approximately HK\$236.3 million for the Year 2017 to approximately HK\$192.4 million for the Year. The decrease was attributable to the decreases in revenue from (i) printing services, amounting to approximately HK\$36.1 million, (ii) translation services, amounting to approximately HK\$5.8 million, and (iii) media placement services, amounting to approximately HK\$2.0 million.

### COST OF SERVICES

The Group’s cost of services decreased by approximately HK\$11.0 million, or 10.6%, from approximately HK\$103.9 million for the Year 2017 to approximately HK\$92.9 million for the Year. The decrease was mainly due to a decrease in printing costs, translation costs and media placement costs, amounting to approximately HK\$11.1 million in total, which was in line with the decrease in revenue generated from printing services, translation services and media placement services.

### GROSS PROFIT AND GROSS PROFIT MARGIN

The Group’s gross profit decreased by approximately HK\$32.9 million, or 24.8%, from approximately HK\$132.4 million for the Year 2017 to approximately HK\$99.5 million for the Year, which was due to the decrease in revenue. Our gross profit margin for the Year and the Year 2017 were approximately 51.7% and 56.0% respectively.

### OTHER INCOME

Other income increased by approximately HK\$2.2 million, or 200.0% from approximately HK\$1.1 million for the Year 2017 to approximately HK\$3.3 million for the Year. The increase was primarily due to more interest income were generated from fixed deposits maintained with licensed banks in Hong Kong.

### SELLING AND DISTRIBUTION EXPENSES

The Group’s selling and distribution expenses decreased by approximately HK\$2.2 million, or 11.4%, from approximately HK\$19.3 million for the Year 2017 to approximately HK\$17.1 million for the Year. The decrease was mainly due to the decrease in commission, which was in line with the decrease in profit for the Year.

### ADMINISTRATIVE EXPENSES

The Group’s administrative expenses increased by approximately HK\$5.8 million, or 16.0%, from approximately HK\$36.2 million for the Year 2017 to approximately HK\$42.0 million for the Year. The increase was mainly due to the increases of (i) rental expenses for the new office premises; and (ii) depreciation for the new assets purchased.

### TAXATION

Taxation expense decreased by approximately HK\$6.8 million, or 50.0%, from approximately HK\$13.6 million for the Year 2017 to approximately HK\$6.8 million for the Year. The decrease was primarily attributable to the decrease in profit tax expenses by approximately HK\$7.6 million from approximately HK\$13.8 million for the Year 2017 to approximately HK\$6.2 million for the Year, which was resulting from the decrease in profit before taxation.

# Management Discussion and Analysis

## PROFIT FOR THE YEAR AND NET PROFIT MARGIN

Profit for the Year decreased by approximately HK\$27.7 million, or 43.0%, from approximately HK\$64.4 million for the Year 2017 to approximately HK\$36.7 million for the Year. The decrease was primarily attributable to the decrease in revenue. The net profit margins for the Year and the Year 2017 were approximately 19.1% and 27.2%, respectively.

## FINANCIAL RESOURCES, LIQUIDITY AND GEARING RATIO

As at 31 December 2018,

- (a) the Group's total assets increased to approximately HK\$268.6 million (2017: approximately HK\$235.1 million) while the total equity increased to approximately HK\$207.0 million (2017: approximately HK\$170.3 million);
- (b) the Group's current assets increased to approximately HK\$256.3 million (2017: approximately HK\$232.3 million) whereas the current liabilities decreased to approximately HK\$61.1 million (2017: approximately HK\$64.8 million);
- (c) the Group had approximately HK\$208.1 million in fixed deposits, bank balances and cash available (2017: approximately HK\$187.0 million) and the current ratio of the Group was approximately 4.2 (2017: approximately 3.6);
- (d) the Group did not have any bank borrowings, bank overdrafts, tax loans and finance lease liabilities (2017: Nil); and
- (e) the gearing ratio (being the total of finance lease, tax loans and interest-bearing borrowings divided by total equity attributable to owners of the Company) was not applicable to the Group (2017: not applicable).

## CAPITAL EXPENDITURE

The capital expenditure during the Year was related to expenditures on additions of leasehold improvements, office equipment, and furniture and fixtures, amounting to approximately HK\$5.6 million, HK\$1.0 million and HK\$5.6 million respectively, mainly to cope with our operation needs and the expansion of office premises from approximately 13,000 square feet to approximately 20,000 square feet in July 2018. As at 31 December 2018, the Group did not have any significant capital commitments (2017: Nil).

## SIGNIFICANT INVESTMENTS

As at 31 December 2018, the Group did not hold any significant investments (2017: Nil).

## CONTINGENT LIABILITIES

As at 31 December 2018, the Group did not have any significant contingent liabilities (2017: Nil).

## FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS

There was no specific plan for material investments or capital assets as at 31 December 2018.

## COMPETING INTERESTS

The directors of the Company (the "**Directors**") are not aware of any business or interest of the Directors or the controlling shareholders of the Company nor any of their respective close associates that competed or might compete, either directly or indirectly, with the business of the Group and any other conflicts of interest which any such person had or might have with the Group during the Year.

# Management Discussion and Analysis

## EMPLOYEES AND REMUNERATION POLICIES

As at 31 December 2018, the Group had 118 (2017: 110) full-time employees in Hong Kong. We believe that hiring, motivating and retaining qualified employees are crucial to our success as a reliable financial printer. Total staff costs (including Directors' emoluments) were approximately HK\$56.3 million (2017: approximately HK\$59.7 million). The remuneration packages of the Group's employees include basic salary, allowances, medical scheme, mandatory provident fund scheme, commission and bonuses. The remuneration policies of the Group, including promotion, bonus, salary increment and other benefits, are based on the Group's operating results, employees' individual performance, working experience, respective responsibilities, merit, qualifications and competence, as well as those benefits comparable to the prevailing market practice, standards and statistics. The remuneration policies of the Group are reviewed by the management of the Group regularly. The dedication and hard work of the Group's staff during the Year are generally appreciated and recognised.

In addition, the Company adopted a share option scheme (the "**Scheme**"). Since its adoption, no options have been granted or agreed to be granted pursuant to the Scheme and therefore, there were no outstanding options as at 31 December 2018 (2017: Nil). The Group also provides and arranges on-the-job trainings for the employees.

## INDEBTEDNESS AND CHARGES ON GROUP'S ASSETS

As at 31 December 2018, the Group had no borrowings or charges on the Group's assets (2017: Nil).

## MATERIAL ACQUISITION OR DISPOSAL OF SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

During the Year, there was no material acquisition or disposal of subsidiaries, associates and joint ventures by the Group.

## RISK MANAGEMENT AND INTERNAL CONTROL SYSTEMS

The Group recognises that good risk management is essential for the long-term and sustainable growth of a business. The board of Directors (the "**Board**") puts particular emphasis on determining the risk-tolerance levels in achieving the Group's strategic objectives. Management is responsible for the design, implementation and maintenance of a sound and effective internal control system underpinning the risk management framework. While taking into full account of the requirements under the Rules Governing the Listing of Securities on the Stock Exchange (the "**Listing Rules**") relating to risk management and internal control, management also learns from the experience of outstanding companies and takes into consideration of the Group's unique business and operating environment in formulating the risk management and internal control framework. All employees are committed to continually enhancing the risk management framework, linking to our corporate strategies as well as integrating it into day-to-day operation.

## OBJECTIVES OF RISK MANAGEMENT AND INTERNAL CONTROL

The objectives of the risk management and internal control framework of the Group include:

- to strengthen the Company's risk management and internal control in compliance with the Listing Rules' requirements;
- to establish and constantly improve the risk management and internal control systems;
- to implement a top-down and company-wide risk management system that covers every aspect of the business; and
- to keep baseline risks within the acceptable range.

# Management Discussion and Analysis

## THREE-TIER RISK MANAGEMENT APPROACH

The Group has adopted a three-tier risk management approach to identify, assess, mitigate and handle risks. At the first line of defence, business units are responsible for identifying, assessing and monitoring risks associated with each business or deal. The management, as the second line of defence, defines rule sets and models, provides technical support, develops new systems and oversees portfolio management. It ensures that risks are within the acceptable range and that the first line of defence is effective. As the final line of defence, the audit committee of the Company, with the professional advices and opinions from the external professional company by whom internal audit work of the Group was conducted on annual basis, ensures that the first and second lines of defence are effective through constant inspection and monitoring.

## PRINCIPLES OF INTERNAL CONTROL

Our risk management and internal control systems are developed by reference to the Committee of Sponsoring Organizations of the Treadway Commission principles which involved five elements as internal environment, risk assessment, control activities, information and communication and internal supervision. The aim of internal control is to reasonably guarantee the compliance of its operation and management with regulations and laws, assets security, and authenticity and integrity of financial report and related information, improve the efficiency and effectiveness of operating activities and promote the realization of development strategy of the Group.

## DISCLOSURE OF INSIDE INFORMATION

The Group acknowledges its responsibilities under the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong and the Listing Rules and the overriding principle that inside information should be announced as soon as reasonably practicable when it is the subject of a decision. The procedures and internal controls for the handling and dissemination of inside information are as follows:

- the Group conducts its affairs with close regard to the disclosure requirement under the Listing Rules as well as the “Guidelines on Disclosure of Inside Information” published by the Securities and Futures Commission of Hong Kong in June 2012;
- the Group has implemented and disclosed its policy on fair disclosure by pursuing broad, non-exclusive distribution of information to the public through channels such as financial reporting, public announcements, circulars and its website;
- the Group has strictly prohibited unauthorised use of confidential or inside information; and
- the Group has established and implemented procedures for responding to external enquiries about the Group’s affairs, so that only the executive Directors, company secretary and investor relations officers are authorised to communicate with parties outside the Group.

## COMPLIANCE WITH LAWS AND REGULATIONS

During the Year, the Group was in compliance with all the laws and regulations applicable to the business operations of the Group.

# Management Discussion and Analysis

## ENVIRONMENTAL POLICIES AND PERFORMANCE

According to our business nature and pursuant to the laws of Hong Kong, there are no specific environmental standards and/or requirements for conducting the Group's business in Hong Kong.

During the Year, the Group has the following guidelines/procedures/programs:

- (i) Reuse of non-confidential waste paper and recycling — within the workplace, non-confidential waste paper will be reused before direct disposal and after its reuse, and it will be collected by designated suppliers for recycling;
- (ii) Green supply chain standard — encourage our customers to use “FSC” papers (from those paper suppliers who have obtained the Forest Stewardship Council certification) to print their financial reports as well as compliance and other documents; and
- (iii) Participation in “zero landfill” program organised by suppliers — all our used multifunction devices and consumables are returned to the suppliers for recycling.

## KEY RELATIONSHIP WITH CUSTOMERS, SUPPLIERS AND EMPLOYEES

The Group maintains good relationship with its customers. The sales personnel make regular visits and/or phone calls to the customers. If there is any complaint from customers about our facilities or services, it will be reported to the management and immediate remedial action will be taken and feedback from customers will be followed till settlement of the complaint. Thereafter, the cause of such complaint will be studied, analysed and evaluated and recommendations will be in place for improvement.

The Group also maintains a good relationship with its suppliers. During the Year, no complaint was received from the suppliers and there was no disputed debt or unsettled debt and all the debts are settled on or before due dates or a later date as mutually agreed. In addition, whenever the Group placed orders with the suppliers, all orders were accepted and discounts were provided, if applicable, without hesitation.

During the Year, there was no dispute on salary payments and all accrued remunerations, at all kinds, were settled on or before their respective due dates, as stipulated under individual employee's employment contract. The Group also ensures that all the employees are reasonably remunerated by regular review and the policies on salary increment, promotion, bonus, allowances and all other related benefits are updated from time to time. For details, please refer to the sections headed “Employees and Remuneration Policies” in the “Management Discussion and Analysis” and “Corporate Social Responsibilities” in the “Report of the Directors”, respectively of this annual report. Being people-oriented, the Group is committed to providing a safe and healthy workplace for its employees and encouraging them to have a work-life balance.

In view of the above and as at the date of this annual report, there is no circumstance of any event which will have a significant impact on the Group's business and on which the Group's success depends.

## FOREIGN CURRENCY EXPOSURE

The Group's businesses are solely operated in Hong Kong. The sales and purchases are mainly denominated in Hong Kong dollars and customers rarely request to settle our billing by other foreign currencies such as United States dollars (“USD”).

The Group's assets, liabilities and transactions are mainly denominated in Hong Kong dollars. Only a little portion of the Group's bank balances maintained with licensed banks in Hong Kong are denominated in USD which is freely convertible into Hong Kong dollars. The Directors are of the view that the Group's operating cash flow and liquidity are not subject to significant foreign exchange rate risks and therefore, no hedging arrangements were made during the Year. However, the Group will review and monitor the relevant foreign exchange risk from time to time based on its business development requirements and may enter into foreign exchange hedging arrangements when applicable.

# Management Discussion and Analysis

## **POSSIBLE RISK EXPOSURE**

### **CREDIT RISK**

The Group has no significant concentrations of credit risk with exposure spread over a large number of counterparties and customers. The carrying amounts of trade receivables, other receivables, fixed deposits and bank balances and cash represent the Group's maximum exposure to credit risk in relation to financial assets.

In respect of fixed deposits and bank balances and cash, the credit risk is considered to be low as the counterparties are reputable banks with high credit ratings. The existing counterparties do not have defaults in the past. Therefore, expected credit loss rate of fixed deposits and bank balances and cash is assessed to be close to zero.

The Group makes periodic assessment on the recoverability of the trade receivables and other receivables, management makes periodic collective assessments as well as individual assessment on the recoverability of trade and other receivables based on historical settlement records and past experience. There is no material credit risk inherent in the Group's outstanding balance of trade and other receivables.

In this regard, the Directors are of the view that the Group does not expose to a significant credit risk.

### **INTEREST RATE RISK**

The Group is exposed to interest rate risk through the impact of rate changes on interest-bearing financial assets, mainly the interest-bearing bank fixed deposits and saving balances. The Group monitors the interest rate exposure on a continuous basis and adjusts the portfolio of bank fixed deposits balances, bank saving balances and borrowings where necessary.

### **LIQUIDITY RISK**

The Group is exposed to minimal liquidity risk as a substantial portion of its financial assets and financial liabilities are due within one year and it can finance its operations from existing shareholders' funds and internally generated cash flows.

For the liquidity risk, the Group monitors and maintains a level of bank balances and cash deemed adequate to finance the Group's operations and mitigate the effect of fluctuations in cash flows. The Group monitors current and expected liquidity requirements on a regular basis.

## **EVENTS AFTER THE REPORTING PERIOD**

There were no significant events after the year ended 31 December 2018 and up to the date of this report.

## **DIVIDEND**

The Board does not recommend the payment of any dividend for the Year (2017: Nil).

# Directors and Senior Management

## CHAIRMAN AND NON-EXECUTIVE DIRECTOR

**Mr. LAU Man Tak (“Mr. Lau”)**, aged 49, is the founder of the Group and was appointed as the chairman of the Board and the non-executive Director on 7 March 2014. He also holds directorships in all the subsidiaries of the Company. His role and responsibility in the Group is strategic planning while he does not involve in the day-to-day management of the business operations. Mr. Lau is a director of Rising Luck Management Limited and Jumbo Ace Enterprises Limited, both being substantial shareholders of the Company.

Mr. Lau graduated from the Hong Kong Polytechnic University with a bachelor’s degree of arts in accountancy in November 1991. He has more than 18 years of experience in finance and accounting. He is an associate member of the Hong Kong Institute of Certified Public Accountants and a fellow member of each of the Association of Chartered Certified Accountants in the United Kingdom (the “**UK**”), The Hong Kong Institute of Directors and the Hong Kong Securities and Investment Institute.

He is currently the chairman and an executive director of TEM Holdings Limited (“**TEM**”), a company listed on GEM of the Stock Exchange (stock code: 8346), an independent non-executive director of each of Kingston Financial Group Limited (stock code: 1031) and Synergis Holdings Limited (stock code: 2340), both listed on the Main Board of the Stock Exchange and an independent non-executive director of Chinese Food and Beverage Group Limited (stock code: 8272), a company listed on GEM of the Stock Exchange. He was also an independent non-executive director of Sincere Watch (Hong Kong) Limited (stock code: 444) from June 2012 to December 2016, a company listed on the Main Board of the Stock Exchange.

## EXECUTIVE DIRECTORS

**Ms. CHIU Hok Yu (former name: CHIU Oi Fan) (“Ms. Chiu”)**, aged 47, was appointed as a Director on 5 February 2014 and was re-designated as an executive Director on 7 March 2014. Ms. Chiu is the managing director of REF Financial Press Limited (“**REF Financial**”), a wholly-owned subsidiary of the Company and she also holds directorships in all the subsidiaries of the Company. She is also a member of each of the Remuneration Committee and the Nomination Committee. Ms. Chiu joined the Group in April 2011 and is responsible for the Group’s overall management, corporate development and strategic planning. Ms. Chiu has more than 21 years of experience in the financial printing industry.

**Ms. KWOK Kam Lai (“Ms. Kwok”)**, aged 57, was appointed as a Director on 5 February 2014 and was re-designated as an executive Director on 7 March 2014. Ms. Kwok is the human resources and administration director and the financial controller of REF Financial. Ms. Kwok joined the Group in January 2011 and is responsible for overseeing the administration, human resources affairs and financial control of the Group. She has been in the financial printing industry for over 16 years and has over 26 years of experience in auditing and accounting prior to joining the Group. Ms. Kwok is an associate of the Hong Kong Institute of Certified Public Accountants and a fellow member of the Association of Chartered Certified Accountants in the UK.

# Directors and Senior Management

## INDEPENDENT NON-EXECUTIVE DIRECTORS

**Mr. LEUNG Chi Hung (“Mr. Leung”)**, aged 63, was appointed as an independent non-executive Director (the “INED”) on 12 August 2015. He is the chairperson of the Audit Committee as well as a member of each of the Remuneration Committee and the Nomination Committee. Mr. Leung has over 40 years of experience in audit and taxation. He is currently a director of Philip Leung & Co. Limited, a certified public accountants firm.

Mr. Leung is a fellow member of each of the Association of Chartered Certified Accountants in the UK and the Hong Kong Institute of Certified Public Accountants. He is also a registered financial planner of the Society of Registered Financial Planners in Hong Kong and a fellow of the Taxation Institute of Hong Kong.

He is currently an independent non-executive director of each of (i) Daido Group Limited (stock code: 544) and Eforce Holdings Limited (stock code: 943), both companies listed on the Main Board of the Stock Exchange; and (ii) Finet Group Limited (stock code: 8317) and WT Group Holdings Limited (stock code: 8422), both companies listed on GEM of the Stock Exchange.

**Mr. WONG Kun Kau (“Mr. Wong”)**, aged 58, was appointed as an INED on 12 August 2015. He is the chairperson of the Nomination Committee as well as a member of each of the Audit Committee and the Remuneration Committee. Mr. Wong has more than 27 years of experience in investment banking and corporate finance. He founded Bull Capital Partners Ltd. (“**Bull Capital**”), a fund management company specialising in direct investment in the Greater China region and is currently its chief executive officer. Prior to founding Bull Capital, Mr. Wong held senior management positions with several multinational financial institutions including BNP Paribas Capital (Asia Pacific) Limited from January 1998 to November 2007, where he left as head of Asia investment banking. He is currently an independent non-executive director of West China Cement Limited (principally engaged in manufacture and sale of cement and cement products), a company listed on the Main Board of the Stock Exchange (stock code: 2233). Mr. Wong was also an independent non-executive director of Anhui Conch Cement Company Limited (“**Anhui Conch**”) (principally engaged in manufacture and sale of clinkers and cement products) from May 2012 to June 2016, Lifestyle Properties Development Limited (now renamed as Sansheng Holdings (Group) Co. Ltd.) (principally engaged in property development and property investment) from August 2013 to May 2017 and China Shengmu Organic Milk Limited (principally engaged in dairy farming and liquid milk businesses) from June 2014 to June 2017, all of which are listed on the Main Board of the Stock Exchange (stock codes: 914, 2183 and 1432, respectively). Anhui Conch is also listed on the Shanghai Stock Exchange (stock code: 600585).

Mr. Wong received his bachelor’s degree in social sciences from The University of Hong Kong in November 1982.

**Mr. LUM Chor Wah Richard (“Mr. Lum”)**, aged 59, was appointed as an INED on 12 August 2015. He is the chairperson of the Remuneration Committee as well as a member of each of the Audit Committee and the Nomination Committee. Mr. Lum has over 23 years of experience in the finance industry. Mr. Lum is currently a director of Mayfair & Ayers Opportunity Income Growth Fund (formerly known as CCIB Opportunity Income Growth Fund) and CCIB SPC, both of which are registered funds in the Cayman Islands. He is also a director and a responsible officer (Type 4 and Type 9) of United Gain Investment Limited, a licensed entity in Hong Kong regulated by the Securities and Futures Commission of Hong Kong carrying out Type 4 (Advising on Securities) and Type 9 (Asset Management) regulated activities. He is an independent non-executive director of TEM, a company listed on GEM of the Stock Exchange (stock code: 8346). He was an independent non-executive director of China Solar Energy Holdings Limited, a company listed on the Main Board of the Stock Exchange (stock code: 155), from July 2014 to May 2015.

## Directors and Senior Management

Mr. Lum graduated from The University of Hong Kong with a bachelor's degree of science in November 1981. He pursued his further studies and obtained a master's degree in business administration from The Chinese University of Hong Kong in December 1983. In June 2008, he obtained a master's degree in laws majoring in Economic Law from the Renmin University of China. Mr. Lum has been a fellow member of The Hong Kong Institute of Directors since December 2002, an associate and then a fellow member of the Institute of Financial Accountants in the UK since November 2003 and April 2011, respectively, a certified risk planner of the Institute of Crisis and Risk Management, Hong Kong since March 2004, a member and a registered financial planner of the Society of Registered Financial Planners in Hong Kong since September 2002, a qualified financial planner of the Occupational Skill Testing Authority of the People's Republic of China since December 2006 and a member of the Hong Kong Securities and Investment Institute since May 2014. He has also passed the AMAC Fund Participant Examination organised by the China Securities and Investment Fund Association.

### SENIOR MANAGEMENT

**Mr. LEE Sai Hong ("Mr. Lee")**, aged 45, is the chief operating officer of REF Financial. Mr. Lee joined the Group in January 2012 and is responsible for REF Financial's operations and management, including account servicing, production and information technology. He graduated from The Hong Kong University of Science and Technology with a bachelor's degree in chemistry in November 1996. Mr. Lee has over 16 years of experience in the financial printing industry.

**Ms. LAW Lai Yee Teresa ("Ms. Law")**, aged 38, is the sales director of REF Financial. Ms. Law joined the Group in January 2011 and is responsible for the sales and marketing activities and general management of REF Financial. Ms. Law graduated from the University of British Columbia, Canada in May 2003 with a bachelor's degree in arts. She has over 10 years of experience in sales and marketing in the financial printing industry. Prior to joining the Group, Ms. Law served as a sales manager in another renowned financial printing company in Hong Kong from March 2006 to December 2010. Her main responsibility was to seek and prospect for new business opportunities and promote financial printing services to potential customers.

### COMPANY SECRETARY

**Mr. KO Wai Lun Warren ("Mr. Ko")**, aged 51, is the company secretary of the Company. Mr. Ko has been a solicitor of The Supreme Court of the Hong Kong Special Administrative Region since November 1995 and the Supreme Court of England and Wales since September 1996. He obtained his Bachelor of Science from Simon Fraser University, Canada in June 1990 and Bachelor of Laws from the University of Leeds, England in July 1992. He is currently a partner at Robertsons and specialises in corporate finance law.

Mr. Ko was a non-executive director of Guoan International Limited (formerly known as Global Tech (Holdings) Limited) whose shares are listed on the Main Board of the Stock Exchange (stock code: 143) and Singapore Exchange Securities Trading Limited, from September 2003 to March 2016 and he has been an independent non-executive director of each of Cloud Investment Holdings Limited (stock code: 8129) since February 2014 and Roma Group Limited (stock code: 8072) since March 2014, both companies being listed on GEM of the Stock Exchange.

# Corporate Governance Report

The Company (and its subsidiaries, collectively the “**Group**”) is committed to fulfilling its responsibilities to the Company’s shareholders (the “**Shareholders**”) and protecting and enhancing Shareholders’ value through good corporate governance.

The directors of the Company (the “**Director(s)**”) recognise the importance of incorporating elements of good corporate governance in the management structures and internal control procedures of the Group so as to achieve effective accountability.

## CORPORATE GOVERNANCE PRACTICES

The Directors consider that incorporating the elements of good corporate governance in the management structures and internal control procedures of the Group could balance the interests of the Shareholders, customers, suppliers and employees of the Company. The Company has adopted the principles and the code provisions of the Corporate Governance Code (the “**CG Code**”) as set out in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**” and the “**Listing Rules**”, respectively) to ensure that business activities and decision making processes of the Group are regulated in a proper and prudent manner. The board of Directors (the “**Board**”) is satisfied that the Company had complied with all applicable code provisions as set out in the CG Code during the year ended 31 December 2018 (the “**Year**”).

In accordance with the requirements of the Listing Rules, the Company has established an audit committee (the “**Audit Committee**”), a remuneration committee (the “**Remuneration Committee**”) and a nomination committee (the “**Nomination Committee**”) with specific written terms of reference.

## SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules (the “**Model Code**”) as its own code of conduct regarding Directors’ securities transactions. Following a specific enquiry made by the Company on each of the Directors, all of them confirmed that they had complied with the Model Code during the Year.

# Corporate Governance Report

## BOARD OF DIRECTORS

### RESPONSIBILITIES

The Board is primarily responsible for overseeing and supervising the management of the business affairs and the overall performance of the Group. The Board sets the Group's values and standards and ensures that the requisite financial and human resources support is in place for the Group to achieve its objectives. The functions performed by the Board include but are not limited to formulating the Group's business plans and strategies, deciding all significant financial (including major capital expenditure) and operational issues, developing, monitoring and reviewing the Group's corporate governance practices and all other functions reserved to the Board under the Company's articles of association (the "**Articles of Association**"). The Board has established Board committees and has delegated to these Board committees various responsibilities as set out in their respective terms of reference which are published on the respective websites of the Stock Exchange and the Company. The Board may from time to time delegate certain functions to senior management of the Group if and when considered appropriate. The senior management is mainly responsible for the execution of the business plans, strategies and policies adopted by the Board and assigned to it from time to time.

The Directors have full access to information of the Group and are entitled to seek independent professional advice in appropriate circumstances at the Company's expense.

### COMPOSITION

The Company is committed to the view that the Board should include a balanced composition of executive and independent non-executive Directors so that there is a strong independent element on the Board, which can effectively exercise independent judgment.

As at the date of this annual report, the Board comprises the following six Directors:

#### **Non-executive Director**

Mr. Lau Man Tak (*Chairman*)

#### **Executive Directors**

Ms. Chiu Hok Yu

Ms. Kwok Kam Lai

#### **Independent Non-executive Directors (the "INEDs")**

Mr. Leung Chi Hung

Mr. Wong Kun Kau

Mr. Lum Chor Wah Richard

The biographical details of each of the Directors are set out in the section headed "Directors and Senior Management" of this annual report.

There was no financial, business, family or other material relationship among the Directors.

# Corporate Governance Report

The INEDs have brought in a wide range of business and financial expertise, experiences and independent judgment to the Board. Through active participation in the Board meetings and serving on various Board committees, all INEDs will continue to make various contributions to the Company.

Throughout the Year, the Company had three INEDs, representing half of the Board members, which has exceeded the requirements of the Listing Rules that the number of INEDs must represent at least one-third of the Board members, and has met the requirement that at least one of the INEDs has appropriate professional qualifications or accounting or related financial management expertise.

The Company has received an annual confirmation of independence in writing from each of the INEDs pursuant to Rule 3.13 of the Listing Rules. Based on such confirmation, the Company considers that all the INEDs are independent and have met the independence guidelines as set out in such Rule.

Proper insurance coverage in respect of legal actions against the Directors' liability has been arranged by the Company.

## DIRECTORS' INDUCTION AND CONTINUING PROFESSIONAL DEVELOPMENT

Each newly appointed Director (if any) receives a formal, comprehensive and tailored induction on the first occasion of his/her appointment to ensure that he/she has a proper understanding of the Company's operations and business and is fully aware of the director's responsibilities under the statutes and common law, the Listing Rules, legal and other regulatory requirements and the Company's business and governance policies.

The Company will from time to time provide briefings to all Directors to develop and refresh their duties and responsibilities. All Directors are also encouraged to attend relevant training courses at the Company's expense and they have been requested to provide the Company with their training records. According to the training records maintained by the Company, the trainings received by each of the Directors during the Year is summarised as follows:

Name of Directors	Type of trainings
Mr. Lau Man Tak ( <i>Chairman</i> )	A, B
Ms. Chiu Hok Yu	B
Ms. Kwok Kam Lai	A, B
Mr. Leung Chi Hung	A, B
Mr. Wong Kun Kau	A, B
Mr. Lum Chor Wah Richard	A, B

A: attending seminars/conferences/forums

B: reading newspapers, journals and updates relating to the economy, general business, corporate governance and directors' duties and responsibilities

# Corporate Governance Report

## MEETINGS OF BOARD AND DIRECTORS' ATTENDANCE RECORDS

During the Year, the Board held 5 meetings, at which the Directors discussed and approved, amongst other matters, the Group's consolidated results for the year ended 31 December 2017 (the "Year 2017"), the three months ended 31 March 2018, the six months ended 30 June 2018 and the nine months ended 30 September 2018. The Board is scheduled to meet four times a year at approximately quarterly intervals with notice given to the Directors at least 14 days in advance. For all other Board meetings, notice is given in a reasonable time in advance. The Directors are allowed to include any other matters in the agenda, that are required for discussion and resolution at the meeting. To enable the Directors to be properly briefed on issues arising at the Board meetings and to make informed decisions, an agenda and the accompanying Board papers together with all appropriate and relevant information in relation to the matters of the meetings are sent to all Directors at least three days before the intended date of each regular Board meeting and three days or such other period as agreed before each other Board meeting. All Directors should have access to the advice and services of the company secretary of the Company (the "Company Secretary") with a view to ensuring that Board procedures and all applicable rules and regulations are followed. The Company Secretary is responsible for keeping all Board meetings' minutes. Draft and final versions of the minutes will be circulated to the Directors for comments and record within a reasonable time after each meeting and the final version is open for the Directors' inspection. According to the Listing Rules, any Directors and their close associates (as defined in the Listing Rules) with a material interest in the transactions to be discussed at the Board meetings will abstain from voting on resolutions approving such transactions and are not counted in the quorum of the meetings.

The attendance of each Director at the Board meetings during the Year is as follows:

<b>Name of Directors</b>	<b>No. of attendance/ No. of meetings</b>
<b>Non-executive Director</b>	
Mr. Lau Man Tak ( <i>Chairman</i> )	4/5
<b>Executive Directors</b>	
Ms. Chiu Hok Yu	5/5
Ms. Kwok Kam Lai	5/5
<b>INEDs</b>	
Mr. Leung Chi Hung	5/5
Mr. Wong Kun Kau	5/5
Mr. Lum Chor Wah Richard	5/5

# Corporate Governance Report

Apart from the above Board meetings, the chairman of the Board (the “**Chairman**”) held a meeting with all the INEDs without the presence of other Directors during the Year.

During the Year, an annual general meeting of the Company (the “**AGM**”) was held on 15 May 2018 (the “**2018 AGM**”).

<b>Name of Directors</b>	<b>No. of attendance/ No. of general meeting</b>
Mr. Lau Man Tak ( <i>Chairman</i> )	1/1
Ms. Chiu Hok Yu	1/1
Ms. Kwok Kam Lai	1/1
Mr. Leung Chi Hung	1/1
Mr. Wong Kun Kau	1/1
Mr. Lum Chor Wah Richard	1/1

## DIRECTORS' COMPETING BUSINESS

A non-competition undertaking (the “**Non-competition Undertaking**”) was entered into by Jumbo Ace Enterprises Limited, Rising Luck Management Limited and Mr. Lau Man Tak (collectively, the “**Controlling Shareholders**”) in favour of the Company on 12 August 2015, under which each of the Controlling Shareholders has irrevocably and unconditionally, jointly and severally, warranted and undertaken to the Company (for the Company and as trustee for each of its subsidiaries) that, amongst other matters, he/it will not, and will procure any Controlling Shareholder and his/its associates and any company directly or indirectly controlled by the Controlling Shareholder not to, except through any member of the Group, directly or indirectly (whether on its own account or with each other in conjunction with or on behalf of any person or company, or as principal or agent, through any body corporate, partnership, joint venture or other contractual arrangement and whether for profit or otherwise), carry on, engage in, invest or be interested or otherwise involved in any business that is similar to or in competition with or is likely to be in competition with any business carried on or contemplated to be carried on by any member of the Group from time to time or in which any member of the Group is engaged or has invested or is otherwise involved in any territory that the Group carries on the business from time to time.

The Company has received a written confirmation from the Controlling Shareholders in respect of the compliance with and the enforcement of the terms of the Non-competition Undertaking by the Controlling Shareholders during the Year.

The INEDs have reviewed the compliance of the Non-competition Undertaking entered into by the Controlling Shareholders as to whether the Controlling Shareholders had abided by the Non-competition Undertaking. The INEDs confirmed that the Controlling Shareholders had not been in breach of the Non-competition Undertaking during the Year.

# Corporate Governance Report

## BOARD DIVERSITY POLICY

On 12 August 2015, the Board adopted a policy of the Board diversity (the “**Board Diversity Policy**”) and discussed all measurable objectives set for implementing the Board Diversity Policy.

The Company recognises and embraces the benefits of diversity of Board members. It endeavours to ensure that the Board has a balance of skills, experience and diversity of perspectives appropriate to the requirements of the Company’s business. All Board appointments will continue to be made on a merit basis with due regard for the benefits of diversity of the Board members. Selection of candidates will be based on a range of diversity perspectives, including but not limited to gender, age, race, language, cultural background, educational background, industry experience and professional experience.

## CHAIRMAN AND CHIEF EXECUTIVE

According to the CG Code, the roles of the Chairman and the chief executive of the Company should be separate and performed by different individuals to ensure a balance of power and authority so that power is not concentrated in any one individual. Mr. Lau Man Tak, the non-executive Director, is the Chairman and is responsible for the management of the Board while both executive Directors are performing the function of the chief executive of the Company jointly and are responsible for managing the Group’s business and overall operations.

## BOARD COMMITTEES

There are currently three Board committees, namely the Audit Committee, the Remuneration Committee and the Nomination Committee to oversee particular aspects of the Company’s affairs. The Board committees are provided with sufficient resources to discharge their duties.

The written terms of reference for the Board committees are posted on the respective websites of the Stock Exchange and the Company.

# Corporate Governance Report

## AUDIT COMMITTEE

The Audit Committee was established on 12 August 2015 with written terms of reference (as adopted by the Board on 12 August 2015, amended with effect from 20 June 2017 and further amended with effect from 1 January 2019) in compliance with the CG Code. It comprises three INEDs, namely Mr. Leung Chi Hung, Mr. Wong Kun Kau and Mr. Lum Chor Wah Richard. Mr. Leung Chi Hung is the chairperson of the Audit Committee.

The principal functions of the Audit Committee include, but are not limited to:

### Relationship with the Company's auditors

- making recommendations to the Board on the appointment, reappointment and removal of the external auditors, and approving the remuneration and terms of engagement of the external auditors, and any questions of their resignation or dismissal;
- reviewing and monitoring the external auditors' independence and objectivity and the effectiveness of the audit process in accordance with applicable standards; discussing with the auditors the nature and scope of the audit and reporting obligations before the audit commences; and
- developing and implementing a policy on engaging external auditors to supply non-audit services (for this purpose, "external auditors" includes any entity that is under common control, ownership or management with the audit firm or any entity that a reasonable and informed third party knowing all relevant information would reasonably conclude to be part of the audit firm nationally or internationally); and reporting to the Board, identifying and making recommendations on any matters where action or improvement is needed.

### Review of the Company's financial information

- monitoring integrity of the Company's financial statements and annual report and accounts, half-year report and, if prepared for publication, quarterly reports, and reviewing significant financial reporting judgments contained in them before submission to the Board with particular focus on:
  - (i) any changes in accounting policies and practices;
  - (ii) major judgmental areas;
  - (iii) significant adjustments resulting from audit;
  - (iv) the going concern assumptions and any qualifications;
  - (v) compliance with accounting standards; and
  - (vi) compliance with the Listing Rules and legal requirements in relation to financial reporting;
- regarding the above paragraph:
  - (i) liaising with the Board and senior management and meeting, at least twice a year, with the Company's external auditors; and
  - (ii) considering any significant or unusual items that are, or may need to be, reflected in the report and financial statements; giving due consideration to any matters that have been raised by the Company's staff responsible for the accounting and financial reporting function, compliance officer or auditors.

# Corporate Governance Report

## Oversight of the Company's financial reporting system, risk management and internal control systems

- reviewing the Company's financial controls and the risk management and internal control systems;
- discussing the risk management and internal control systems with management to ensure that management has performed its duty to have effective systems including the adequacy of resources, staff qualifications and experience, training programmes and budget of the Company's accounting and financial reporting function;
- considering major investigation findings on risk management and internal control matters as delegated by the Board or on its own initiative and management's response to these findings;
- where an internal audit function exists, ensuring co-ordination between the internal and external auditors, and ensuring that the internal audit function is adequately resourced and has appropriate standing within the Company, and reviewing and monitoring its effectiveness;
- reviewing the financial and accounting policies and practices of the Group;
- reviewing the external auditors' management letter, any material queries raised by the auditors to management about accounting records, financial accounts or systems of control and management's response;
- ensuring that the Board will provide a timely response to the issues raised in the external auditors' management letter;
- reporting to the Board on the matters in relation to its principal functions;
- considering other topics, as defined by the Board; and
- making recommendations to the Board as it deems appropriate on any area within its scope of duties where an action or improvement is needed.

## Relationships with the employees of the Company

- reviewing the arrangements that the employees of the Group can use, in confidence, raising concerns about possible improprieties in financial reporting, internal control or other matters; and ensuring that proper arrangements are in place for fair and independent investigation of these matters and for appropriate follow-up action;
- acting as the key representative body for overseeing the Company's relations with the external auditors; and
- establishing a whistleblowing policy and system for employees and those who deal with the Group (e.g. customers and suppliers) to raise concerns, in confidence, with the Audit Committee about possible improprieties in any matter related to the Group.

During the Year, 4 Audit Committee meetings were held, at which the Audit Committee, among other matters, (i) reviewed the Group's consolidated results for the Year 2017 and the six months ended 30 June 2018; (ii) reviewed quotation relating to the provision of services in respect of the review and assessment of the risk management and internal control systems of the Group; (iii) reviewed the effectiveness of the Group's internal audit function performed by an external professional company; and (iv) met with the Company's external auditors as to discuss and to resolve key matters, if any, raised by the auditors.

# Corporate Governance Report

The attendance of each member at the Audit Committee meetings during the Year is as follows:

<b>Name of Directors</b>	<b>No. of attendance/ No. of meetings</b>
Mr. Leung Chi Hung ( <i>chairperson of the Audit Committee</i> )	4/4
Mr. Wong Kun Kau	4/4
Mr. Lum Chor Wah Richard	4/4

The Audit Committee held a meeting on 1 March 2019 and, among other matters, reviewed the Group's audited consolidated financial results for the Year, including the accounting principles and practice adopted by the Group, the effectiveness of the Group's risk management and internal control systems and the Group's internal audit function and the re-appointment of HLB Hodgson Impey Cheng Limited ("**HLB**") as the Company's external independent auditors at the forthcoming AGM to be held on 21 May 2019, and recommended the same to the Board for consideration.

## REMUNERATION COMMITTEE

The Remuneration Committee was established on 12 August 2015 with written terms of reference (as adopted by the Board on 12 August 2015, amended with effect from 20 June 2017 and further amended on 20 December 2017) in compliance with the CG Code. It comprises Ms. Chiu Hok Yu, an executive Director, and three INEDs, namely Mr. Lum Chor Wah Richard, Mr. Leung Chi Hung and Mr. Wong Kun Kau. Mr. Lum Chor Wah Richard is the chairperson of the Remuneration Committee.

The principal functions of the Remuneration Committee include, but are not limited to:

- formulating a remuneration policy for approval by the Board, which shall take into account factors such as salaries paid by comparable companies, time commitment, employment conditions, responsibilities, and individual performance of the Directors, senior management and the general staff, which shall be measured against corporate goals and objectives resolved by the Board from time to time; and implementing the remuneration policy laid down by the Board;
- without prejudice to the generality of the foregoing:
  - (i) establishing guidelines for the recruitment of the chief executive and senior management;
  - (ii) making recommendation to the Board on the policy and structure for the remuneration of the Directors and senior management whilst ensuring that no Director or any of his/her associates (as defined in the Listing Rules) is involved in deciding his/her own remuneration;
  - (iii) consulting the Chairman and/or the chief executive respectively about their proposals relating to the remuneration of the chief executive and/or senior management, as the case may be; and determining the remuneration packages of the executive Directors and senior management, including benefits in kind, pension right, compensation payment (including compensation for loss or termination of office or appointment etc.);
  - (iv) reviewing and approving the compensation payable to executive Directors and senior management in connection with any loss or termination of their office or appointment to ensure that it is consistent with contractual terms and is otherwise fair and not excessive;

# Corporate Governance Report

- (v) reviewing and approving the compensation arrangements relating to dismissal or removal of Directors for misconduct to ensure that they are consistent with contractual terms and are otherwise reasonable and appropriate;
- (vi) determining the criteria for assessing employees' performance, which should reflect the Company's business objectives and targets;
- (vii) considering the annual performance bonus for the executive Directors, senior management and the general staff, having regard to their achievements against the performance criteria by reference to market norms, and determining that for executive Directors and senior management and making recommendation to the Board on the same for the general staff;
- (viii) engaging such external independent professional advisers to assist and/or advise the Remuneration Committee on issues as it considers necessary;
- (ix) doing any such things to enable the Remuneration Committee to discharge its powers and functions conferred on it by the Board; and
- (x) conforming to any requirement, direction and regulation that may from time to time be prescribed by the Board or contained in the constitutional documents of the Company or imposed by applicable legislation or rules of regulatory authorities.

During the Year, 1 Remuneration Committee meeting was held, at which the Remuneration Committee, among other matters, evaluated the performance of the Directors and senior management for the Year 2017, and reviewed and recommended their discretionary bonuses for the Year 2017 to the Board for consideration.

Each member of the Remuneration Committee, namely Mr. Lum Chor Wah Richard (chairperson of the Remuneration Committee), Ms. Chiu Hok Yu, Mr. Leung Chi Hung and Mr. Wong Kun Kau attended such meeting.

The Remuneration Committee held a meeting on 1 March 2019 and, among other matters, reviewed the performance of individual executive Directors and senior management for the Year and made final recommendations to the Board for consideration on their discretionary bonuses for the Year.

# Corporate Governance Report

## NOMINATION COMMITTEE

The Nomination Committee was established on 12 August 2015 with written terms of reference in compliance with the CG Code. It comprises Ms. Chiu Hok Yu, an executive Director, and three INEDs, namely Mr. Wong Kun Kau, Mr. Leung Chi Hung and Mr. Lum Chor Wah Richard. Mr. Wong Kun Kau is the chairperson of the Nomination Committee.

The principal functions of the Nomination Committee include, but are not limited to:

- reviewing the structure, size and composition (including the skills, knowledge and experience and diversity of perspectives) of the Board at least annually and making recommendations on any proposed changes to the Board to complement the Company's corporate strategy;
- identifying individuals suitably qualified to become Board members and selecting or making recommendations to the Board on the selection of individuals nominated for directorships;
- assessing the independence of the INEDs;
- reviewing the Board Diversity Policy and reviewing the measurable objectives for implementing the Board Diversity Policy, and the progress on achieving the objectives; and making disclosure of its progress and its review results in the annual report annually; and
- making recommendations to the Board on the appointment or re-appointment of Directors and the succession planning for the Directors, in particular, the Chairman and the chief executive.

During the Year, 1 Nomination Committee meeting was held, at which the Nomination Committee, among other matters, (i) reviewed the structure, size and diversity of the Board; (ii) assessed the independence of the INEDs; (iii) reviewed the Board Diversity Policy; and (iv) recommended to the Board for consideration the re-election of all the retiring Directors at the 2018 AGM.

Each member of the Nomination Committee, namely Mr. Wong Kun Kau (chairperson of the Nomination Committee), Ms. Chiu Hok Yu, Mr. Leung Chi Hung and Mr. Lum Chor Wah Richard attended such meeting.

The Nomination Committee held a meeting on 1 March 2019 and among other matters, (i) reviewed the structure, size and diversity of the Board; (ii) assessed the independence of the INEDs; (iii) reviewed the Board Diversity Policy; and (iv) recommended to the Board for consideration the re-election of all the retiring Directors at the forthcoming AGM.

On 31 December 2018, the Board adopted a nomination policy. The Nomination Committee will evaluate, select and recommend candidate(s) for directorship(s) to the Board by giving due consideration to the criteria, including but not limited to Board diversity, qualifications, experience, independence, reputation for integrity and potential contributions that the individual(s) can bring to the Board before making recommendation to the Board. The Nomination Committee may consult any source it deems appropriate in identifying or selecting suitable candidates, such as referrals from existing Directors, advertising, recommendations from a third party agency firm, and may evaluate the suitability of the candidate(s) by interviews, background checks etc.

# Corporate Governance Report

## CORPORATE GOVERNANCE FUNCTIONS

The Board recognises that corporate governance should be the collective responsibility of the Directors, which include, but are not limited to:

- developing and reviewing the Company's policies and practices on corporate governance;
- reviewing and monitoring the training and continuous professional development of the Directors and senior management;
- reviewing and monitoring the Company's policies and practices on compliance with legal and regulatory requirements;
- developing, reviewing and monitoring the code of conduct and compliance manual (if any) applicable to employees and the Directors; and
- reviewing the Company's compliance with the CG Code and disclosure in the Corporate Governance Report.

During the Year, the Board has reviewed and performed the above corporate governance functions.

## APPOINTMENT AND RE-ELECTION OF DIRECTORS

Each of the executive Directors has entered into a service contract with the Company for an initial period from 12 August 2015 to 25 September 2015 (i.e the date of which the shares of the Company were initially listed on GEM of the Stock Exchange) (the "**Listing Date**") and one year from the Listing Date, which will continue thereafter unless terminated by either party giving at least one month's notice in writing.

The non-executive Director entered into a letter of appointment with the Company for an initial period from 12 August 2015 to the Listing Date and one year from the Listing Date, which will continue thereafter unless terminated by either party giving at least one month's notice in writing.

Each of the INEDs has signed a letter of appointment with the Company for an initial term of one year commencing on the Listing Date, which will continue thereafter unless terminated by either party giving at least one month's notice in writing.

Save as disclosed aforesaid, none of the Directors has a service contract/letter of appointment with the Company or any of its subsidiaries other than the service contracts/letters of appointment expiring or determinable by the employer within one year without the payment of compensation (other than statutory compensation).

According to the Articles of Association, at each AGM, one-third of the Directors for the time being (or if their number is not three or a multiple of three, then the number nearest to but not less than one-third) will retire from office by rotation provided that every Director will be subject to retirement by rotation at the AGM at least once every three years. A retiring Director will be eligible for re-election and will continue to act as a Director throughout the meeting at which he retires. The Directors to retire by rotation will include (so far as necessary to ascertain the number of Directors to retire by rotation) any Director who wishes to retire and not to offer himself for re-election. Any further Directors so to retire shall be those who have been the longest in office since their last re-election or appointment and so that as between persons who became or were last re-elected Directors on the same day, those to retire shall (unless they otherwise agree among themselves) be determined by lot.

# Corporate Governance Report

Any Director appointed by the Board to fill a casual vacancy shall hold office until the first general meeting of the Shareholders after his/her appointment and shall be subject to re-election at such meeting and any Director appointed by the Board as an addition to the existing Board shall hold office only until the next following AGM and shall then be eligible for re-election.

Accordingly, Mr. Lau Man Tak and Mr. Lum Chor Wah Richard will retire at the forthcoming AGM and both of them, being eligible, will offer themselves for re-election thereat.

## REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT

Particulars of the Directors' remunerations for the Year are set out in Note 12 to the consolidated financial statements.

Pursuant to code provision B.1.5 of the CG Code, the remuneration of the members of the senior management (other than the Directors) whose particulars are contained in the section headed "Directors and Senior Management" in this annual report for the Year by band is set out below:

<b>Remuneration band (in HK\$)</b>	<b>Number of individual</b>
Nil to 1,000,000	–
1,000,001 to 1,500,000	–
1,500,001 to 2,000,000	–
2,000,001 to 2,500,000	1
2,500,001 to 3,000,000	–
3,000,001 to 3,500,000	1
3,500,001 to 4,000,000	–
4,000,001 to 4,500,000	–
4,500,001 to 5,000,000	–

## INDEPENDENT AUDITORS' REMUNERATION

For the Year, HLB was engaged as the Group's independent auditors.

The remuneration paid/payable to HLB for the Year is set out below:

<b>Services</b>	<b>Fee paid/payable HK\$'000</b>
Audit services — Annual audit	840
Non-audit services	16
<b>Total</b>	<b>856</b>

# Corporate Governance Report

## DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibility for the preparation of the consolidated financial statements of the Group for the Year, which give a true and fair view of the state of affairs of the Company and the Group's results and cash flow for the Year and are properly prepared on a going concern basis in accordance with the applicable statutory requirements and accounting standards.

The Directors were not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

In addition, HLB has stated in the independent auditors' report its reporting responsibilities on the Company's consolidated financial statements for the Year.

## RISK MANAGEMENT AND INTERNAL CONTROL

It is the responsibility of the Board to ensure that the Company maintains sound and effective internal controls to safeguard the Shareholders' investment and the Group's assets at all times. The Company has adopted a series of internal control policies and procedures designed to provide reasonable assurance for achieving objectives including effective and efficient operations, reliable financial reporting and compliance with applicable laws and regulations.

Details of the risk management and internal control systems are set out in the section headed "Risk Management and Internal Control Systems" of the "Management Discussion and Analysis" on page 10 of this annual report.

During the Year, the Board has conducted an annual review of the effectiveness of the risk management and internal control systems of the Group and the Group's internal audit function through discussion with the Audit Committee on audit findings and control issue and considered them effective and adequate.

## COMPANY SECRETARY

The Company has appointed Mr. Ko Wai Lun Warren ("**Mr. Ko**") as the Company Secretary with effect from 30 April 2014. Mr. Ko has been a solicitor of the Supreme Court of Hong Kong Special Administrative Region since November 1995 and the Supreme Court of England and Wales since September 1996. Mr. Ko is currently a partner at Robertsons and specialises in corporate finance law. The Company's primary corporate contact person with Mr. Ko is Ms. Kwok Kam Lai, an executive Director. Mr. Ko has complied with the training requirement for the Year under Rule 3.29 of the Listing Rules.

All members of the Board have access to the advice and services of the Company Secretary. The appointment and removal of the Company Secretary are subject to the Board's approval.

## SHAREHOLDERS' RIGHTS

### PROCEDURES FOR PUTTING FORWARD PROPOSALS AT SHAREHOLDERS' MEETINGS

Shareholders are welcome to make proposals relating to the operations, strategy and/or management of the Group to be discussed at Shareholders' meeting. Proposals may be sent to the Board or the Company Secretary by written requisition. Shareholders who wish to make proposals or move a resolution may, however, convene an extraordinary general meeting (the "**EGM**") in accordance with the "Procedures for Shareholders to convene an EGM" set out below.

# Corporate Governance Report

## PROCEDURES FOR SHAREHOLDERS TO CONVENE AN EGM

Any one or more Shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid-up capital of the Company having the right of voting at general meetings of the Company (the “**Eligible Shareholder(s)**”) shall at all times have the right, by written requisition to the Board or the Company Secretary, to require an EGM to be called by the Board for the transaction of any business specified in such requisition, including making proposals or moving a resolution at the EGM.

Eligible Shareholders who wish to convene an EGM for the purpose of making proposals or moving a resolution at the EGM must deposit a written requisition (the “**Requisition**”) signed by the Eligible Shareholder(s) concerned at the principal place of business of the Company in Hong Kong (presently at 6th Floor and 7th Floor, Nexxus Building, 77 Des Voeux Road Central, Hong Kong) for the attention of the Company Secretary.

The Requisition must state clearly the name of the Eligible Shareholder(s) concerned, his/her/their shareholding in the Company, the reason(s) to convene an EGM and the proposed agenda.

The Company will check the Requisition and the identity and the shareholding of the Eligible Shareholder(s) will be verified with the Company’s branch share registrar and transfer office in Hong Kong. If the Requisition is found to be proper and in order, the Company Secretary will ask the Board to convene an EGM and/or include the proposal(s) made or the resolution(s) proposed by the Eligible Shareholder(s) at the EGM within 2 months after the deposit of the Requisition. On the contrary, if the Requisition has been verified as not in order, the Eligible Shareholder(s) concerned will be advised of the outcome and accordingly, the Board will not call for an EGM nor include the proposal(s) made or the resolution(s) proposed by the Eligible Shareholder(s) at the EGM.

If within 21 days of the deposit of the Requisition the Board fails to proceed to convene such meeting, the requisitionist(s) himself/herself/themselves may do so in the same manner, and all reasonable expenses incurred by the Eligible Shareholder(s) concerned as a result of the failure of the Board shall be reimbursed to the Eligible Shareholder(s) by the Company.

## PROCEDURES FOR SHAREHOLDERS TO SEND ENQUIRIES TO THE BOARD

Shareholders may send their enquiries and concerns to the Board by addressing them to the principal place of business of the Company in Hong Kong (presently at 6th Floor and 7th Floor, Nexxus Building, 77 Des Voeux Road Central, Hong Kong) by post or by email to investor@ref.com.hk.

Upon receipt of the enquiries, the Company Secretary will forward the communications relating to:

1. matters within the Board’s purview to the executive Directors;
2. matters within a Board committee’s area of responsibility to the chairman of the appropriate committee; and
3. ordinary business matters, such as suggestions, enquiries and consumer complaints, to the appropriate management of the Company.

# Corporate Governance Report

## COMMUNICATION WITH THE SHAREHOLDERS

The Company has adopted a Shareholders' communication policy with the objective of ensuring that the Shareholders can have equal and timely access to information about the Company in order to enable the Shareholders to exercise their rights in an informed manner and to allow them to engage actively with the Company.

Information will be communicated to the Shareholders through the Company's financial reports, circulars and announcements, AGMs and other general meetings that may be convened, as well as all the disclosures submitted to the Stock Exchange for publication.

## CONSTITUTIONAL DOCUMENTS

In order to reflect the transfer of the listing of the issued shares of the Company from GEM of the Stock Exchange to the Main Board of the Stock Exchange on 20 June 2017 (the "**Transfer of Listing**") and make certain housekeeping amendments, including the (i) update of the address of the registered office of the Company and (ii) the revision of the definition of "Listing Rules" to reflect the Transfer of Listing, the Directors proposed to seek the approval of the Shareholders at the AGM for amendments to the memorandum of association of the Company and the Articles of Association ("**M&A**") and the adoption of the second amended and restated M&A. Such amendments were approved by the Shareholders at the 2018 AGM by way of special resolutions.

The M&A is available on the respective websites of the Stock Exchange and the Company.

# Report of the Directors

The board of directors of the Company (the “**Directors**” and the “**Board**”, respectively) is pleased to present its report together with the audited consolidated financial statements of the Company and its subsidiaries (the “**Group**”) for the year ended 31 December 2018 (the “**Year**”).

## PRINCIPAL ACTIVITIES

The Company acts as an investment holding company. Its subsidiaries are principally engaged in the provision of financial printing services. The principal activities of the Company’s principal subsidiaries are set forth in Note 32 to the consolidated financial statements.

## BUSINESS REVIEW

The business review of the Group for the Year and an indication of likely future development in the business of the Group are set out in the “Chairman’s Statement” and “Management Discussion and Analysis” of this annual report.

Description of the principal risks and uncertainties facing the Group can be found in the “Management Discussion and Analysis” of this annual report. No important events affecting the Group have occurred after the Year and up to the date of this annual report.

An analysis using financial key performance indicators is provided in the “Financial Highlights” and “Management Discussion and Analysis” of this annual report. Discussion on the Group’s environmental policies and performance, compliance with laws and regulations as well as key relationship with customers, suppliers and employees are set out in the “Management Discussion and Analysis” of this annual report.

## RESULTS AND APPROPRIATIONS

The results of the Group for the Year and the financial position of the Company and the Group as at 31 December 2018 are set forth in the consolidated financial statements on pages 47 to 99 of this annual report.

The Board does not recommend the payment of any dividend for the Year (2017: Nil).

## USE OF PROCEEDS

The net proceeds from the placing of new shares of the Company (the “**Shares**”) completed on 25 September 2015 (the “**Listing Date**” and the “**Placing**”, respectively) were approximately HK\$31.4 million, after deducting the expenses relating to the listing of the Shares on GEM of The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”). As at 31 December 2018, all of the unused proceeds were deposited in licensed banks in Hong Kong. During the Year, a large portion of the net proceeds from the Placing was utilised and the corresponding explanations are set out in the table below:

Proposed use of proceeds	Proposed amount to be used and time frame	Amount used as of 31 December 2018	Amount estimated to be used for the next 6 to 12 months	Changes and explanations
Enhance competitiveness through expansion of workforce as well as improve and acquire office facilities, equipment and software	HK\$9.1 million (extended from before 30 June 2017 to 30 June 2018)	HK\$3.0 million has been used to purchase office facilities, equipment and software; and HK\$6.1 million has been used to expand workforce	Not applicable	Not applicable
Strengthen design capabilities	HK\$2.1 million (extended from before 30 June 2017 to 30 June 2018)	HK\$1.3 million has been used to employ additional design personnel; and HK\$0.8 million has been used to purchase various equipment and software to improve the design efficiency	Not applicable	Not applicable
Set up an in-house translation team	HK\$18.5 million (extended from before 30 June 2017 to 31 December 2019)	Approximately HK\$1.8 million has been used to set up a new office for the in-house translation team; and approximately HK\$8.4 million has been used as operating expenses for the new office and the newly recruited translation personnel	Approximately HK\$8.3 million will be used as operating expenses for the new office and the newly recruited translation personnel	Will be fully utilised as intended on or before 31 December 2019

# Report of the Directors

## SUMMARY FINANCIAL INFORMATION

A summary of the published results, assets and liabilities of the Group for the last five financial years, as extracted from the published audited consolidated financial statements or the published prospectus of the Company dated 17 September 2015, is set out on page 100 of this annual report. This summary does not form part of the consolidated financial statements for the Year.

## PLANT AND EQUIPMENT

Details of the movements in plant and equipment of the Group during the Year are set out in Note 16 to the consolidated financial statements.

## SHARE CAPITAL AND SHARE OPTION SCHEME

Details of the movements in the share capital and share options of the Company during the Year are set out in Notes 24 and 25 to the consolidated financial statements, respectively.

## PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's articles of association (the "**Articles of Association**") or the laws of the Cayman Islands, which would oblige the Company to offer new Shares on a pro-rata basis to existing shareholders of the Company (the "**Shareholders**").

## PURCHASE, REDEMPTION OR SALE OF THE LISTED SECURITIES OF THE COMPANY

During the Year, the Company did not redeem its listed securities, nor did the Company or any of its subsidiaries purchase or sell any of such listed securities.

## RESERVES

Details of the movements in the reserves of the Company and of the Group during the Year are set out in Note 27 to the consolidated financial statements and in the consolidated statement of changes in equity, respectively.

## DISTRIBUTABLE RESERVES

As at 31 December 2018, the Company's reserves available for distribution to owners of the Company amounted to approximately HK\$26,322,000 (2017: approximately HK\$28,100,000) calculated in accordance with the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands (the "**Companies Law**").

## CHARITABLE CONTRIBUTIONS

During the Year, the Group made charitable contributions totaling HK\$56,050 (2017: HK\$25,000).

## MAJOR CUSTOMERS AND SUPPLIERS

As a financial printer, the Group had a large and diversified customer base. Over 90% of the Group's customers are listed companies in Hong Kong. The Group did not rely on any single customer during the Year. For the Year, the five largest customers and the single largest customer of the Group accounted for approximately 13.8% (2017: 11.6%) and 4.6% (2017: 3.0%) of the total revenue of the Group, respectively.

For the Year, the five largest suppliers and the single largest supplier of the Group accounted for approximately 30.3% (2017: 29.7%) and 9.9% (2017: 8.8%) of the total cost of services of the Group, respectively.

None of the Directors and their respective close associates (within the meaning of the Rules Governing the Listing of Securities on the Stock Exchange (the "**Listing Rules**") or any Shareholders, who, to the knowledge of the Directors, owns more than 5% of the issued Shares has any interest in any of our five largest customers or our five largest suppliers in respect of the Year.

# Report of the Directors

## RELATED PARTY TRANSACTIONS

Material related party transactions of the Group during the Year are disclosed in Note 31 to the consolidated financial statements. They did not constitute one-off connected transactions or continuing connected transactions, which are required to comply with the disclosure requirements in accordance with Chapter 14A of the Listing Rules.

## DIRECTORS' REMUNERATIONS

Details of the remunerations of the Directors during the Year are set out in Note 12 to the consolidated financial statements.

## DIRECTORS' EMOLUMENT POLICY

The remuneration committee of the Company (the "**Remuneration Committee**") was established for reviewing the Group's emolument policy and structure for all remuneration of the Directors and senior management of the Group having regard to the Group's operating results, individual performance and comparable market standard and practices. The Company has adopted a share option scheme as an incentive to the Directors and eligible employees, details of which are set out in the section headed "Share Option Scheme" below and in Note 25 to the consolidated financial statements, respectively.

## DIVIDEND POLICY

The Board may declare dividends in the future after taking into account the Group's operations, earnings, financial condition, cash requirements and availability and other factors as it may deem relevant at such time. Any declaration and payment as well as the amount of dividends will be subject to the Company's constitutional documents and the Companies Law, including the approval of the Shareholders. Future declarations of dividends may or may not be reflected from the Company's historical declarations of dividends and will be at the absolute discretion of the Board.

## PERMITTED INDEMNITY PROVISION

The Company has arranged for appropriate insurance cover for the Directors' and officers' liabilities in respect of legal actions against its Directors and senior management arising out of corporate activities.

Pursuant to the Articles of Association, the Directors shall be indemnified and secured harmless out of the assets of the Company from and against all actions, costs, charges, losses, damages and expenses which they shall or may incur or sustain by reason of any act done, concurred in or omitted in or about the execution of their duties.

The Directors' and officers' liability insurance and the relevant provisions in the Articles of Association were in force during the Year and as of the date of this report.

## DIRECTORS

The Directors during the Year and up to the date of this report were as follows:

### CHAIRMAN AND NON-EXECUTIVE DIRECTOR:

Mr. Lau Man Tak ("**Mr. Lau**")

### EXECUTIVE DIRECTORS:

Ms. Chiu Hok Yu

Ms. Kwok Kam Lai

### INDEPENDENT NON-EXECUTIVE DIRECTORS (THE "**INEDs**"):

Mr. Leung Chi Hung

Mr. Wong Kun Kau

Mr. Lum Chor Wah Richard ("**Mr. Lum**")

Brief biographical details of the Directors and senior management are set out on pages 14 to 16 of this annual report.

In accordance with article 108(a) of the Articles of Association, Mr. Lau and Mr. Lum would retire by rotation at the forthcoming annual general meeting of the Company (the "**AGM**") and both of them, being eligible, have offered themselves for re-election.

# Report of the Directors

The Company has received annual written confirmations of independence from each of the INEDs, namely Mr. Leung Chi Hung, Mr. Wong Kun Kau and Mr. Lum, pursuant to Rule 3.13 of the Listing Rules. As at the date of this report, the Company still considers the INEDs to be independent.

## DIRECTORS' SERVICE CONTRACTS

Mr. Lau entered into a letter of appointment with the Company on 12 August 2015 for an initial period from 12 August 2015 to the Listing Date and one year from the Listing Date, which will continue thereafter unless terminated by either party giving the other at least one month's notice in writing. His emolument was determined by the Board by reference to his experience, responsibilities and duties within the Company and shall be reviewed annually by the Remuneration Committee. He is subject to retirement by rotation and re-election at the forthcoming AGM in accordance with the Articles of Association.

Mr. Lum entered into a letter of appointment with the Company on 12 August 2015 for an initial term of one year commencing on the Listing Date, which will continue thereafter unless terminated by either party giving the other at least one month's notice in writing. His emolument was determined by the Board by reference to his experience, responsibilities and duties within the Company and shall be reviewed annually by the Remuneration Committee. He is subject to retirement by rotation and re-election at the forthcoming AGM in accordance with the Articles of Association.

None of the Directors proposed for re-election at the forthcoming AGM has a letter of appointment with the Company, which is not determinable by the Group within one year without payment of compensation, other than statutory compensation.

## CHANGES IN INFORMATION OF DIRECTORS

In accordance with Rule 13.51B(1) of the Listing Rules, changes of the information of the Directors, subsequent to the date of the interim report of the Company for the six months ended 30 June 2018, required to be disclosed, are set out below:

### CHANGE IN OTHER DIRECTORSHIP IN PUBLIC COMPANIES, THE SECURITIES OF WHICH ARE LISTED ON THE STOCK EXCHANGE OR ANY SECURITIES MARKET OVERSEAS

<b>Name of Director</b>	<b>Details of changes</b>
Mr. Lau	Appointed as an independent non-executive director of Chinese Food and Beverage Group Limited (stock code: 8272), a company listed on GEM of the Stock Exchange, with effect from 19 February 2019

# Report of the Directors

## CHANGES IN DIRECTORS' EMOLUMENTS

Name of Directors	Year Ended 31 December 2018	Year Ended 31 December 2017
	Monthly basic salaries and housing allowances HK\$'000	Monthly basic salaries and housing allowances HK\$'000
Ms. Chiu Hok Yu	92	80
Ms. Kwok Kam Lai	82	70

## DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 31 December 2018, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO"), which were required: (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions in which they were taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein (the "Register"); or (c) pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules (the "Model Code"), to be notified to the Company and the Stock Exchange were as follows:

### LONG POSITION IN THE SHARES

Name of Director	Capacity/Nature of interest	Number of Shares held	Percentage of issued share capital of the Company
Mr. Lau	Interest in controlled corporations (Note)	192,000,000	75.0%

Note: Mr. Lau, the chairman of the Board and the non-executive Director, owns 7,625 ordinary shares in, representing 76.25% of the issued share capital of, Rising Luck Management Limited ("Rising Luck"), and the remaining 23.75% thereof is owned by an independent third party. Rising Luck owns 47,500 ordinary shares in, representing 95% of the entire issued share capital of, Jumbo Ace Enterprises Limited ("Jumbo Ace"). Mr. Lau also has a direct 5% interest (or 2,500 ordinary shares) in Jumbo Ace. Under the SFO, Mr. Lau is deemed to be interested in 192,000,000 Shares registered in the name of Jumbo Ace. Mr. Lau is a director of each of Rising Luck and Jumbo Ace, both being associated corporations of the Company.

Save as disclosed above, as at 31 December 2018, none of the Directors and the chief executive of the Company had any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO), which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions in which they were taken or deemed to have under such provisions of the SFO) or which were required, pursuant to section 352 of the SFO, to be entered in the Register, or were required, pursuant to the Model Code, to be notified to the Company and the Stock Exchange.

# Report of the Directors

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES

So far as the Directors are aware of, as at 31 December 2018, the following persons/entities other than a Director or the chief executive of the Company had interests or short positions in the Shares and underlying Shares, which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register of the Company required to be kept under section 336 of the SFO (the "**Substantial Shareholders' Register**"), or who were directly or indirectly interested in 5% or more of the issued voting Shares:

### LONG POSITION IN THE SHARES

<b>Names</b>	<b>Capacity/Nature of interest</b>	<b>Number of Shares held</b>	<b>Percentage of issued share capital of the Company</b>
Jumbo Ace	Beneficial owner	192,000,000	75.0%
Rising Luck	Interest in a controlled corporation (Note 1)	192,000,000	75.0%
Ms. Lim Youngsook	Family interest (Note 2)	192,000,000	75.0%

Notes:

1. Rising Luck owns 47,500 ordinary shares in, representing 95% of the issued share capital of, Jumbo Ace and the remaining 2,500 ordinary shares, representing 5% of which is owned by Mr. Lau. Mr. Lau owns 7,625 ordinary shares in, representing 76.25% of the issued share capital of, Rising Luck and the remaining 23.75% thereof is owned by an independent third party. Therefore, each of Rising Luck and Mr. Lau is deemed to be interested in 192,000,000 Shares registered in the name of Jumbo Ace.
2. Ms. Lim Youngsook is the wife of Mr. Lau and is, therefore, deemed to be interested in the Shares owned by Mr. Lau (by himself and through his controlled corporations).

Save as disclosed above, as at 31 December 2018, the Directors were not aware of any persons who/entities which had any interest or short position in the Shares or underlying Shares that would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which would be recorded in the Substantial Shareholders' Register.

## SHARE OPTION SCHEME

The Company adopted a share option scheme (the "**Scheme**") on 12 August 2015. The purpose of the Scheme is to advance the interests of the Company and the Shareholders by enabling (i) the Company to grant options to attract, retain and reward the eligible persons and to provide them with an incentive or reward for their contribution to the Group and (ii) such persons' contribution to further advance the interests of the Group.

As at the date of this annual report, there were a total of 25,600,000 Shares, representing 10% of the issued Shares, available for issue under the Scheme.

No share option has been granted since the adoption of the Scheme. Therefore, there was no share option outstanding as at 31 December 2018 (2017: Nil) and no share option lapsed or was exercised or cancelled during the Year.

Details of the Scheme as required to be disclosed under Chapter 17 of the Listing Rules are set out in Note 25 to the consolidated financial statements.

# Report of the Directors

## **EQUITY-LINKED AGREEMENTS**

No equity-linked agreements that (i) will or may result in the Company issuing Shares or (ii) require the Company to enter into any agreements that will or may result in the Company issuing Shares were entered into by the Company during the Year or subsisted at the end of the Year.

## **DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES**

At no time during the Year or at the end of the Year was the Company, its holding companies, or any of its subsidiaries or fellow subsidiaries a party to any arrangement to enable the Directors to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

## **SUFFICIENCY OF PUBLIC FLOAT**

Based on the information that is publicly available to the Company and within the knowledge of the Directors as at the date of this report, there is a sufficient public float of not less than 25% of the issued Shares as required under the Listing Rules.

## **DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS**

Save as disclosed in Note 31 to the consolidated financial statements, no transactions, arrangements or contracts of significance in relation to the Group's business in which the Company, its holding companies, or any of its subsidiaries or fellow subsidiaries was a party and in which a Director or an entity connected with a Director had a material interest, whether directly or indirectly, subsisted during or at the end of the Year.

## **CONTROLLING SHAREHOLDERS' INTERESTS IN CONTRACTS**

Save as disclosed in Note 31 to the consolidated financial statements, no contract of significance (whether for the provision of services to the Group or not) in relation to the Group's business to which the Company or any of its subsidiaries was a party and in which any controlling shareholder (as defined in the Listing Rules) of the Company or any of its subsidiaries had a material interest, whether directly or indirectly, subsisted at the end of the Year or at any time during the Year.

## **MANAGEMENT CONTRACTS**

No contracts, other than the employment contracts of the Directors and senior management of the Company, concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the Year.

## **TAX RELIEF**

The Company is not aware of any relief on taxation available to the Shareholders by reason of their holdings of the Shares. If the Shareholders are unsure about the taxation implications of purchasing, holding, disposing of, dealing in, or exercising of any rights in relation to the Shares, they are advised to consult their professional advisers.

# Report of the Directors

## CORPORATE SOCIAL RESPONSIBILITIES

During the Year, the Company had not only provided donations to worthwhile organisations that help the needy, but also participated in and supported various charitable activities. The Group strives to be a good corporate citizen and is determined to create harmony and make full commitments to social services in order to fulfill its corporate social responsibilities and promote sustainable growth within the Group and in society. It is dedicated to promoting corporate social responsibilities through caring for its employees, community and environment. The Group is committed to providing a safe, healthy and harmonious working environment for its employees. The Group hosted various events and activities, during office hours or after work, for its employees during the Year to promote work-life balance. The events/activities included (i) Company trip to Japan; (ii) Christmas party; (iii) annual dinner; (iv) voluntary outdoor activities; (v) love-teeth day; (vi) dress casual day; and (vii) Green day. The Group has addressed to its employees the Company's policy on anti-corruption and integrity promotion system. In addition, the code of conduct forms part of the staff manual. Employees are required to act with integrity and to report any suspected bribery and money laundering cases to management or the audit committee of the Company (the "**Audit Committee**"). The employees are required to declare any conflict of interest when performing their duties.

The Group also encourages its employees to minimise the use of paper by using e-paper or e-files and the reusable non-confidential waste paper instead of direct disposing after its first print. To support "zero landfill", all of the Group's non-confidential waste paper and used multifunction devices and consumables are returned to the suppliers for recycling. To reduce carbon emissions, the Group has replaced all of its lighting systems to Light Emitting Diode.

## INDEPENDENT AUDITORS

The consolidated financial statements of the Group for the Year (the "**Consolidated Financial Statements**") were audited by HLB Hodgson Impey Cheng Limited ("**HLB**"), the independent auditors, who shall retire and, being eligible, offer themselves for re-appointment at the forthcoming AGM. The Board has taken the recommendation of the Audit Committee that a resolution for the re-appointment of HLB as the Company's independent auditors will be proposed at the forthcoming AGM.

## REVIEW BY AUDIT COMMITTEE

The Audit Committee comprises three members, all being INEDs, namely Mr. Leung Chi Hung (chairman of the Audit Committee), Mr. Wong Kun Kau and Mr. Lum. It has reviewed with the management the accounting principles and practices adopted by the Group and discussed the auditing, internal control and financial reporting matters, including review of the audited Consolidated Financial Statements.

On behalf of the Board

**Lau Man Tak**

*Chairman*

Hong Kong, 1 March 2019

# Independent Auditors' Report



31/F, Gloucester Tower  
The Landmark  
11 Pedder Street  
Central  
Hong Kong

TO THE SHAREHOLDERS OF REF HOLDINGS LIMITED  
(*incorporated in the Cayman Islands with limited liability*)

## OPINION

We have audited the consolidated financial statements of REF Holdings Limited (the “**Company**”) and its subsidiaries (collectively referred to as the “**Group**”) set out on pages 47 to 99, which comprise the consolidated statement of financial position as at 31 December 2018, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards (“**HKFRSs**”) issued by the Hong Kong Institute of Certified Public Accountants (“**HKICPA**”) and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

## BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing (“**HKSAs**”) issued by the HKICPA. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* (the “**Code**”), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# Independent Auditors' Report

## KEY AUDIT MATTERS *(Continued)*

Key audit matter	How our audit addressed the key audit matter
<p><b>Revenue recognition from provision of financial printing services</b></p> <p>Refer to Note 6 to the consolidated financial statements and the accounting policies in Note 3 to the consolidated financial statements.</p> <p>The Group recognised revenue from provision of financial printing services at a point in time when the customer obtains control of the distinct service.</p> <p>Revenue from provision of financial printing services is recognised at a point in time as the customer obtains control of the service, i.e. publication of the listing documents, financial reports, compliance documents and other documents.</p> <p>We focused on this data due to it is one of the Group's key performance indicators and the significance of revenue in the context of the consolidated financial statements.</p>	<p>We selected samples of financial printing services transactions. Our procedures in relation to these transactions included:</p> <ul style="list-style-type: none"><li>• Reviewing the signed financial printing services contracts;</li><li>• Reconciling the monetary amounts to the signed financial printing services contracts;</li><li>• Agreeing the payments from customers to the bank statements; and</li><li>• Inspecting contracts, on a sample basis, to assess whether management recognised the related revenue in accordance with the Group's accounting policies, with reference to the requirements of the prevailing accounting standards.</li></ul> <p>We found that the amount and timing of the revenue recorded were supported by the available evidence.</p>

# Independent Auditors' Report

## KEY AUDIT MATTERS *(Continued)*

### Key audit matter

### How our audit addressed the key audit matter

#### Impairment of trade receivables

Refer to Notes 4 and 18 to the consolidated financial statements and the accounting policies in Note 3 to the consolidated financial statements.

The Group had trade receivables of approximately HK\$28,560,000 (2017: HK\$35,875,000). In general, the trade receivable credit terms granted by the Group to the customers was 30 days. Management performed periodic assessment on the recoverability of the trade receivables and the sufficiency of provision for allowance for expected credit losses based on information including credit profile of different customers, ageing of the trade receivables, historical settlement records, subsequent settlement status, expected timing and amount of realisation of outstanding balances, and on-going trading relationships with the relevant customers. Management also considered forward-looking information that may impact the customers' ability to repay the outstanding balances in order to estimate the expected credit losses for the allowance for expected credit losses assessment.

We focused on this area due to the impairment of trade receivables under the expected credit losses model involved the use of significant management judgments and estimates.

Our procedures in relation to the management's impairment assessment of trade receivables included:

- Understanding and evaluating the key controls that the Group has implemented to manage and monitor its credit risk, and validating the control effectiveness on a sample basis;
- Checking, on a sample basis, the ageing profile of the trade receivables as at 31 December 2018 to the underlying financial records and post year-end settlements to bank receipts;
- Inquiring of management for the status of each of the material trade receivables past due as at year end and corroborating explanations from management with supporting evidence, such as understanding on-going business relationship with the customers based on trade records, checking historical and subsequent settlement records of and other correspondence with the customers; and
- Assessing the appropriateness of the expected credit loss provisioning methodology, examining the key data inputs on a sample basis to assess their accuracy and completeness, and challenging the assumptions, including both historical and forward-looking information, used to determine the expected credit losses.

We found that the management judgments and estimates used to assess the impairment of trade receivables were supported by the available evidence.

# Independent Auditors' Report

## **OTHER INFORMATION**

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditors' report thereon ("**Other Information**").

Our opinion on the consolidated financial statements does not cover the Other Information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.

## **RESPONSIBILITIES OF THE DIRECTORS AND THE AUDIT COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS**

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

# Independent Auditors' Report

## AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSA's, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

# Independent Auditors' Report

## **AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS** *(Continued)*

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement director on the audit resulting in this independent auditors' report is Wong Sze Wai, Basilia.

### **HLB Hodgson Impey Cheng Limited**

*Certified Public Accountants*

### **Wong Sze Wai, Basilia**

Practicing Certificate Number: P05806

Hong Kong, 1 March 2019

# Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended 31 December 2018

	Notes	2018 HK\$'000	2017 HK\$'000
Revenue	6	192,392	236,284
Cost of services		(92,938)	(103,921)
Gross profit		99,454	132,363
Other income	8	3,270	1,147
Selling and distribution expenses		(17,141)	(19,345)
Administrative expenses		(42,033)	(36,194)
Finance costs	9	(15)	(14)
Profit before taxation		43,535	77,957
Taxation	10	(6,796)	(13,574)
<b>Profit for the year</b>	11	<b>36,739</b>	64,383
<b>Other comprehensive income</b>			
Items that may be reclassified subsequently to profit or loss:			
Other comprehensive income for the year, net of tax		–	–
<b>Total comprehensive income for the year</b>		<b>36,739</b>	64,383
<b>Profit and total comprehensive income for the year attributable to owners of the Company</b>		<b>36,739</b>	64,383
<b>Earnings per share</b>			
— Basic and diluted (HK cents)	15	14.35	25.15

The accompanying notes form an integral part of these consolidated financial statements.

# Consolidated Statement of Financial Position

As at 31 December 2018

	Notes	2018 HK\$'000	2017 HK\$'000
<b>Assets</b>			
<b>Non-current assets</b>			
Plant and equipment	16	11,940	2,363
Deferred tax assets	23	330	429
		<b>12,270</b>	2,792
<b>Current assets</b>			
Work in progress		–	1,500
Trade receivables	18	28,560	35,875
Prepayments, deposits and other receivables	19	10,700	7,867
Other current assets		1,551	–
Tax recoverable		7,412	–
Fixed deposits	20	195,190	130,000
Bank balances and cash	20	12,922	57,039
		<b>256,335</b>	232,281
<b>Current liabilities</b>			
Trade payables	21	6,003	10,890
Accruals and other payables	22	19,661	24,726
Deposits received		–	24,719
Contract liabilities	17	35,394	–
Tax payables		–	4,448
		<b>61,058</b>	64,783
<b>Net current assets</b>		<b>195,277</b>	167,498
<b>Total assets less current liabilities</b>		<b>207,547</b>	170,290
<b>Non-current liability</b>			
Deferred tax liabilities	23	518	–
<b>Net assets</b>		<b>207,029</b>	170,290
<b>Capital and reserves</b>			
Share capital	24	2,560	2,560
Reserves		204,469	167,730
<b>Total equity attributable to owners of the Company</b>		<b>207,029</b>	170,290

Approved and authorised for issue by the board of directors on 1 March 2019 and signed on its behalf by:

**Chiu Hok Yu**  
Executive Director

**Kwok Kam Lai**  
Executive Director

The accompanying notes form an integral part of these consolidated financial statements.

# Consolidated Statement of Changes in Equity

For the year ended 31 December 2018

	Attributable to owners of the Company			
	Share capital HK\$'000	Share premium HK\$'000	Retained profits HK\$'000	Total HK\$'000
As at 1 January 2017	2,560	41,233	62,114	105,907
Profit and total comprehensive income for the year	–	–	64,383	64,383
As at 31 December 2017 and 1 January 2018	2,560	41,233	126,497	170,290
Profit and total comprehensive income for the year	–	–	36,739	36,739
<b>As at 31 December 2018</b>	<b>2,560</b>	<b>41,233</b>	<b>163,236</b>	<b>207,029</b>

The accompanying notes form an integral part of these consolidated financial statements.

# Consolidated Statement of Cash Flows

For the year ended 31 December 2018

	Notes	2018 HK\$'000	2017 HK\$'000
<b>Cash flows from operating activities</b>			
Profit before taxation		43,535	77,957
<b>Adjustments for:</b>			
Interest income	8	(3,268)	(115)
Depreciation of plant and equipment	11&16	1,927	544
Loss on disposal of plant and equipment	11&16	680	–
Operating cash flows before movements in working capital		42,874	78,386
Increase in work in progress		–	(1,463)
Increase in other current assets		(1,354)	–
Decrease/(increase) in trade receivables		7,315	(4,883)
Increase in prepayments, deposits and other receivables		(2,833)	(1,204)
(Decrease)/increase in trade payables		(3,584)	5,690
(Decrease)/increase in accruals and other payables		(5,065)	11,553
Increase in deposits received		–	1,522
Increase in contract liabilities		10,675	–
Cash generated from operations		48,028	89,601
Income taxes paid		(18,039)	(11,549)
<b>Net cash generated from operating activities</b>		<b>29,989</b>	<b>78,052</b>
<b>Cash flows from investing activities</b>			
Purchase of plant and equipment		(12,184)	(2,439)
Placement of fixed deposits		(530,490)	(130,000)
Uplift of fixed deposits		465,300	–
Interest received		3,268	115
<b>Net cash used in investing activities</b>		<b>(74,106)</b>	<b>(132,324)</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(44,117)</b>	<b>(54,272)</b>
<b>Cash and cash equivalents at the beginning of the year</b>		<b>57,039</b>	<b>111,311</b>
<b>Cash and cash equivalents at the end of the year</b>		<b>12,922</b>	<b>57,039</b>
Bank balances and cash		12,922	57,039

The accompanying notes form an integral part of these consolidated financial statements.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 1. GENERAL INFORMATION

The Company was incorporated in the Cayman Islands on 5 February 2014 as an exempted company with limited liability under the Companies Law (2011 Revision) (as consolidated and revised) of the Cayman Islands. Its immediate holding company is Jumbo Ace Enterprises Limited, a company incorporated in the British Virgin Islands and its ultimate holding company is Rising Luck Management Limited, a company incorporated in the British Virgin Islands. Its ultimate controlling party is Mr. Lau Man Tak ("**Mr. Lau**"), who is also the chairman and non-executive director of the Company. The Company has been registered as a non-Hong Kong company under Part 16 of the Hong Kong Companies Ordinance (Cap. 622) since 12 March 2014. The Company's issued shares are listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "**Stock Exchange**").

The address of the Company's registered office is Clifton House, 75 Fort Street, PO Box 1350, Grand Cayman KY1-1108, Cayman Islands and the address of its headquarters, head office and principal place of business in Hong Kong is 6th Floor and 7th Floor, Nexxus Building, 77 Des Voeux Road Central, Hong Kong.

The Company is an investment holding company and its subsidiaries are principally engaged in the provision of financial printing services. The consolidated financial statements are presented in Hong Kong dollars ("**HK\$**") which is also the functional currency of the Company. All values are rounded to the nearest thousand ("**HK\$'000**") except otherwise indicated.

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("**HKFRSs**")

### NEW AND AMENDMENTS TO HKFRSs THAT ARE MANDATORILY EFFECTIVE FOR THE CURRENT YEAR

The Group has applied the following new and amendments to HKFRSs (the "**New and Amendments to HKFRSs**") issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**") for the first time in the current year:

HKFRS 2 (Amendments)	Classification and Measurement of Share-based Payment Transactions
HKFRS 4 (Amendments)	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts
HKFRS 9	Financial Instruments
HKFRS 15	Revenue from Contracts with Customers and the related Amendments
HKAS 28 (Amendments)	As part of the Annual Improvements to HKFRSs 2014–2016 Cycle
HKAS 40 (Amendments)	Transfers of Investment Property
HK (IFRIC)-Int 22	Foreign Currency Transactions and Advance Consideration

Except as described below, the application of the New and Amendments to HKFRSs in the current year has had no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### HKFRS 9 FINANCIAL INSTRUMENTS

HKFRS 9 replaces the provisions of HKAS 39 *Financial Instruments: Recognition and Measurement* that relate to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting.

The adoption of HKFRS 9 from 1 January 2018 resulted in changes in accounting policies. The new accounting policies are set out in Note 3 to the consolidated financial statements. In accordance with the transitional provisions in HKFRS 9, comparative figures have not been restated.

There was no impact on the Group’s retained profits as at 1 January 2018 upon adoption of HKFRS 9.

#### (i) Classification and measurement

On 1 January 2018 (the date of initial application of HKFRS 9), the Group’s management has assessed which business models apply to the financial assets held by the Group and has classified its financial instruments into the appropriate HKFRS 9 categories.

The financial assets currently held by the Group include loans and receivables which continue to be measured at amortised cost under HKFRS 9. Accordingly, there is no impact on the classification and measurement of the Group’s financial assets upon adoption of HKFRS 9.

There is no impact on the Group’s accounting for financial liabilities upon adoption of HKFRS 9.

#### (ii) Impairment of financial assets

The Group has five types of financial assets that are subject to HKFRS 9’s expected credit loss (“ECL”) model:

- trade receivables;
- other receivables;
- deposits;
- fixed deposits; and
- bank balances and cash.

The Group was required to revise its impairment methodology under HKFRS 9 for each of these classes of assets. There is no impact of the change in impairment methodology on the Group’s retained profits and equity.

While fixed deposits and bank balances and cash are also subject to the impairment requirements of HKFRS 9, the identified impairment loss was immaterial.

#### *Trade receivables, other receivables and deposits*

The Group applies the HKFRS 9 simplified approach to measuring ECL which uses a lifetime expected loss allowance for all trade receivables, other receivables and deposits. There was no loss allowance on both 1 January 2018 and 31 December 2018.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

### HKFRS 15 REVENUE FROM CONTRACTS WITH CUSTOMERS AND THE RELATED AMENDMENTS

The Group has adopted HKFRS 15 from 1 January 2018 which resulted in changes in accounting policies and adjustments to the amounts recognised in the financial statements. In accordance with the transition provisions in HKFRS 15, the Group has adopted the simplified transition method and did not restate the comparatives. In summary, the following adjustments were made to the amounts recognised in the consolidated statement of financial position at the date of initial application on 1 January 2018. Line items that were not affected by the changes have not been included.

#### Impact on the consolidated statement of financial position

	Carrying amounts previously reported as at 31 December 2017 HK\$'000	Reclassification HK\$'000	Carrying amounts under HKFRS 15 as at 1 January 2018 HK\$'000
<b>Current assets</b>			
Work in progress	1,500	(1,500)	–
Other current assets	–	1,500	1,500
<b>Current liabilities</b>			
Deposits received	24,719	(24,719)	–
Contract liabilities	–	24,719	24,719

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### HKFRS 15 REVENUE FROM CONTRACTS WITH CUSTOMERS AND THE RELATED AMENDMENTS (Continued)

#### Impact on the consolidated statement of cash flows

	As reported HK\$'000	Adjustments HK\$'000	Amounts without application of HKFRS 15 HK\$'000
<b>Cash flows from operating activities</b>			
Increase in work in progress	–	1,463	(1,463)
Increase in other current assets	(1,463)	(1,463)	–
Increase in deposits received	–	(1,522)	1,522
Increase in contract liabilities	1,522	1,522	–

#### (i) Accounting for costs to fulfil a contract

In 2017, costs amounting to approximately HK\$1,500,000 related directly to the contracts generate resources used in satisfying the contract and are expected to be recovered. They were therefore capitalised as costs to fulfil a contract following the adoption of HKFRS 15 and included in other current assets in the consolidated statement of financial position as at 1 January 2018.

#### (ii) Presentation of costs and liabilities related to contracts with customers

The Group has also voluntarily changed the presentation of certain amounts in the consolidated statement of financial position to reflect the terminology of HKFRS 15:

Contract liabilities in relation to deposits received from customers for the provision of financial printing services not yet delivered to customers, were previously included in deposits received of approximately HK\$24,719,000 as at 1 January 2018.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### NEW AND AMENDMENTS TO HKFRSs IN ISSUE BUT NOT YET EFFECTIVE

The Group has not early applied the following New and Amendments to HKFRSs that have been issued but are not yet effective:

HKFRSs (Amendments)	Annual Improvements to HKFRSs 2015–2017 Cycle <sup>1</sup>
HKFRS 3 (Amendments)	Definition of a Business <sup>4</sup>
HKFRS 9 (Amendments)	Prepayment Features with Negative Compensation <sup>1</sup>
HKFRS 10 and HKAS 28 (Amendments)	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>3</sup>
HKFRS 16	Leases <sup>1</sup>
HKFRS 17	Insurance Contracts <sup>2</sup>
HKAS 1 and HKAS 8 (Amendments)	Definition of Material <sup>5</sup>
HKAS 19 (Amendments)	Plan Amendment, Curtailment or Settlement <sup>1</sup>
HKAS 28 (Amendments)	Long-term Interests in Associates and Joint Ventures <sup>1</sup>
HK (IFRIC)-Int 23	Uncertainty over Income Tax Treatments <sup>1</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2019.

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2021.

<sup>3</sup> Effective for annual periods beginning on or after a date to be determined.

<sup>4</sup> Effective for business combinations and asset acquisitions for which the acquisition date is on or after the beginning of the first annual period beginning on or after 1 January 2020.

<sup>5</sup> Effective for annual periods beginning on or after 1 January 2020.

Except for the New and Amendments to HKFRSs mentioned below, the directors of the Company anticipate that the application of all other New and Amendments to HKFRSs will have no material impact on the consolidated financial statements in the foreseeable future.

### HKFRS 16 LEASES

HKFRS 16 introduces a comprehensive model for the identification of lease arrangements and accounting treatments for both lessors and lessees. HKFRS 16 will supersede HKAS 17 *Leases* and the related interpretations when it becomes effective.

HKFRS 16 distinguishes lease and service contracts on the basis of whether an identified asset is controlled by a customer. In addition, HKFRS 16 requires sales and leaseback transactions to be determined based on the requirements of HKFRS 15 as to whether the transfer of the relevant asset should be accounted as a sale. HKFRS 16 also includes requirements relating to subleases and lease modifications.

Distinctions of operating leases and finance leases are removed for lessee accounting, and is replaced by a model where a right-of-use asset and a corresponding liability have to be recognised for all leases by lessees, except for short-term leases and leases of low value assets.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### HKFRS 16 LEASES (Continued)

The right-of-use asset is initially measured at cost and subsequently measured at cost (subject to certain exceptions) less accumulated depreciation and impairment losses, adjusted for any remeasurement of the lease liability. The lease liability is initially measured at the present value of the lease payments that are not paid at that date. Subsequently, the lease liability is adjusted for interest and lease payments, as well as the impact of lease modifications, amongst others. For the classification of cash flows, the Group currently presents operating lease payments as operating cash flows. Upon application of HKFRS 16, lease payments in relation to lease liability will be allocated into a principal and an interest portion which will be presented as financing cash flows by the Group.

Furthermore, extensive disclosures are required by HKFRS 16.

At 31 December 2018, the Group has non-cancellable operating lease commitments of approximately HK\$48,274,000 as disclosed in Note 30 to the consolidated financial statements. A preliminary assessment indicates that these arrangements will meet the definition of a lease. Upon application of HKFRS 16, the Group will recognise a right-of-use asset and a corresponding liability in respect of all these leases unless they qualify for low value or short-term leases.

The application of new requirements may result in changes in measurement, presentation and disclosure as indicated above. The Group intends to elect the modified retrospective approach for the application of HKFRS 16 as lessee and will recognise the cumulative effect of initial application to opening retained earnings without restating comparative information.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### STATEMENT OF COMPLIANCE

The consolidated financial statements have been prepared in accordance with HKFRSs, which is a collective term that includes all applicable individual HKFRSs, Hong Kong Accounting Standards (“**HKASs**”) and Interpretations issued by the HKICPA, and accounting principles generally accepted in Hong Kong. In addition, the consolidated financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on the Stock Exchange (the “**Listing Rules**”) and the Hong Kong Companies Ordinance.

### BASIS OF PREPARATION

The consolidated financial statements have been prepared on the historical cost basis.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2, leasing transactions that are within the scope of HKAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in HKAS 2 or value in use in HKAS 36.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### BASIS OF PREPARATION *(Continued)*

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The principal accounting policies are set out below.

### BASIS OF CONSOLIDATION

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Group has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Group considers all relevant facts and circumstances in assessing whether or not the Group's voting rights in an investee are sufficient to give it power, including:

- the size of the Group's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Group, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Group has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous patterns at previous shareholders' meetings.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### BASIS OF CONSOLIDATION *(Continued)*

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interest even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

### SUBSIDIARIES

Subsidiaries are all entities (including special purpose entities) over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group which qualifies as business combination, except for those acquisitions which qualify as a common control combination and are therefore accounted for using the merger accounting.

Under the purchase method of accounting, subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange and, all acquisition-related costs are expensed. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree at the non-controlling interest's proportionate share of the acquiree's net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the consolidated statements of profit or loss and other comprehensive income.

Inter-company transactions, balances and unrealised gains or losses on transactions between group companies are eliminated.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policy adopted by the Group.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### SEPARATE FINANCIAL STATEMENTS

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving a dividend from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

### SEGMENT REPORTING

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the steering committee that makes strategic decisions.

### REVENUE FROM CONTRACTS WITH CUSTOMERS (UPON APPLICATION OF HKFRS 15 IN ACCORDANCE WITH TRANSITIONS IN NOTE 2)

Under HKFRS 15, the Group recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods or services underlying the particular performance obligation is transferred to the customer.

A performance obligation represents a service (or a bundle of services) that is distinct or a series of distinct services that are substantially the same.

Control is transferred over time and revenue is recognised over time by reference to the progress towards complete satisfaction of the relevant performance obligation if one of the following criteria is met:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates and enhances an asset that the customer controls as the Group performs; or
- the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

Otherwise, revenue is recognised at a point in time when the customer obtains control of the distinct service.

- Revenue from the provision of printing services for the printing of listing documents is recognised at a point in time as the customer obtains control of the service, which approximates the time when the customers are listed on the Stock Exchange and obtain substantially all of the remaining benefits of the services, while the revenue from the provision of printing services for printing financial reports, compliance documents and other documents is recognised at a point in time as the customer obtains control of the service, which approximates the time when the customers publish the relevant documents and obtain substantially all of the remaining benefits of the services.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### REVENUE FROM CONTRACTS WITH CUSTOMERS (UPON APPLICATION OF HKFRS 15 IN ACCORDANCE WITH TRANSITIONS IN NOTE 2) *(Continued)*

- Revenue from the provision of translation services to the customers is recognised at a point in time as the customer obtains control of the service, which approximates the time when we deliver the approved or finalised documents to the customers or their designated recipients and the customers obtain substantially all of the remaining benefits of the services.
- Revenue from the provision of media placement services to the customers is recognised at a point in time as the customer obtains control of the service, which approximates the time when the relevant documents are uploaded to the website of the Stock Exchange or customers' designated locations and/or published in newspapers and the customers obtain substantially all of the remaining benefits of the services.

A contract asset represents the Group's right to consideration in exchange for services that the Group has transferred to a customer that is not yet unconditional. It is assessed for impairment in accordance with HKFRS 9. In contrast, a receivable represents the Group's unconditional right to consideration, i.e. only the passage of time is required before payment of that consideration is due.

A contract liability represents the Group's obligation to transfer services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

A contract asset and a contract liability relating to a contract are accounted for and presented on a net basis.

### OTHER CURRENT ASSETS

Other current assets are either the incremental costs of obtaining a contract with a customer or the costs to fulfil a contract with a customer which are not capitalised as inventory, property, plant and equipment or intangible assets.

Incremental costs of obtaining a contract are those costs that the Group incurs to obtain a contract with a customer that it would not have incurred if the contract had not been obtained e.g. an incremental sales commission. Incremental costs of obtaining a contract are capitalised when incurred if the costs relate to revenue which will be recognised in a future reporting period and the costs are expected to be recovered. Other costs of obtaining a contract are expensed when incurred.

Costs to fulfil a contract are capitalised if the costs relate directly to an existing contract or to a specifically identifiable anticipated contract; generate or enhance resources that will be used to provide goods or services in the future; and are expected to be recovered. Costs that relate directly to an existing contract or to a specifically identifiable anticipated contract may include direct labour, direct materials, allocations of costs, costs that are explicitly chargeable to the customer and other costs that are incurred only because the Group entered into the contract (for example, payments to sub-contractors). Other costs of fulfilling a contract, which are not capitalised as inventory, property, plant and equipment or intangible assets, are expensed as incurred.

Capitalised other current assets are stated at cost less accumulated amortisation and impairment losses. Impairment losses are recognised to the extent that the carrying amount of the other current assets exceeds the net of (i) remaining amount of consideration that the Group expects to receive in exchange for the goods or services to which the asset relates, less (ii) any costs that relate directly to providing those goods or services that have not yet been recognised as expenses.

Amortisation of capitalised other current assets is charged to profit or loss when the revenue to which the asset relates is recognised.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### REVENUE RECOGNITION (PRIOR TO 1 JANUARY 2018)

Revenue from the provision of financial printing services is recognised when the services are provided and the transactions can be measured reliably, and it is probable that the economic benefits associated with the transaction will flow to the Group. In view of the business nature, the timing of the customers' shares being listed on the Stock Exchange for projects related to listing documents and the publication of financial reports, compliance documents and other documents are considered as specific acts which are much more significant than other acts in a financial printing services contract, and thus the recognition of revenue is postponed until the execution of the such significant acts.

- Revenue from the provision of printing services for the printing of listing documents is recognised when the relevant services are rendered to the relevant customers, which approximates the time when the customers are listed on the Stock Exchange, while the revenue from the provision of printing services for printing financial reports, compliance documents and other documents is recognised when the relevant services are rendered to the relevant customers, which approximates the time when the customers publish the relevant documents.
- Revenue from the provision of translation services to the customers is recognised when the relevant services are rendered to the relevant customers, which approximates the time when we deliver the approved or finalised documents to the customers or their designated recipients.
- Revenue from the provision of media placement services to the customers is recognised when the relevant services are rendered to the relevant customers, which approximates the time when the relevant documents are uploaded to the website of the Stock Exchange or customers' designated locations and/or published in newspapers.

Revenue from the provision of services for projects which cease to proceed is recognised as per the terms of framework agreement when:

- the framework agreement was expired and notified by the relevant customers that the projects cease to proceed, with the exception that a renewed framework agreement has been signed and/or written confirmation for the extension of expiry date has been agreed between the Group and the relevant customers; or
- the projects cease to proceed with early notification by the relevant customers before the framework agreement expired.

In addition, regarding the business related to listing documents, as the total services performed and the total costs of the services cannot be estimated reliably due to unforeseeable factors (such as the completion timing which is subject to the clearance of the regulator and the then market condition) and the uncertainties for various cost components (such as the number of pages to typeset, the number of pages to translate, timing to be involved such as overtime work beyond the normal office hour and/or during public holidays), the stage of completion of financial printing services provided by the Group cannot be measured reliably. Thus, the relevant revenue cannot be recognised by reference to the stage of completion of the project at the end of the reporting period.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the asset's net carrying amount on initial recognition.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### LEASING

Leases are classified as finance lease whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The Group as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

### FOREIGN CURRENCIES

In preparing the financial statements of each individual group entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in profit or loss in the period in which they arise except for:

- exchange differences on foreign currency borrowings relating to assets under construction for future productive use, which are included in the cost of those assets when they are regarded as an adjustment to interest costs on those foreign currency borrowings;
- exchange differences on transactions entered into in order to hedge certain foreign currency risks (see the accounting policies below); and
- exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur (therefore forming part of the net investment in the foreign operation), which are recognised initially in other comprehensive income and reclassified from equity to profit or loss on repayment of the monetary items.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### FOREIGN CURRENCIES *(Continued)*

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Group (i.e. HK\$) using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity under the heading of foreign currency translation reserve (attributable to non-controlling interests as appropriate).

On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, or a partial disposal of an interest in a joint arrangement or an associate that includes a foreign operation of which the retained interest becomes a financial asset), all of the exchange differences accumulated in equity in respect of that operation attributable to the owners of the Company are reclassified to profit or loss.

In addition, in relation to a partial disposal of a subsidiary that includes a foreign operation that does not result in the Group losing control over the subsidiary, the proportionate share of accumulated exchange differences are re-attributable to non-controlling interests and are not recognised in profit or loss. For all other partial disposals (i.e. partial disposals of associates or joint arrangements that do not result in the Group losing significant influence or joint control), the proportionate share of the accumulated exchange differences is reclassified to profit or loss.

Goodwill and fair value adjustments to identifiable assets acquired and liabilities assumed through acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the rate of exchange prevailing at the end of each reporting period. Exchange differences arising are recognised in other comprehensive income.

### BORROWING COSTS

All borrowing costs are recognised in profit or loss in the period in which they are incurred.

### RETIREMENT BENEFIT COSTS

The Group's contributions to the defined contribution retirement benefit plans are charged to profit or loss in the year incurred and are reduced by contributions forfeited by those employees who leave the scheme prior to vesting fully in the contributions. The Group has no further payment obligations once the contributions have been paid.

### TAXATION

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from "profit before taxation" as reported in the consolidated statements of profit or loss and other comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### TAXATION *(Continued)*

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

For the purposes of measuring deferred tax liabilities or deferred tax assets for investment properties that are measured using the fair value model, the carrying amounts of such properties are presumed to be recovered entirely through sale, unless the presumption is rebutted. The presumption is rebutted when the investment property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### PLANT AND EQUIPMENT

Plant and equipment are stated in the consolidated statements of financial position at cost, less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of assets less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

### IMPAIRMENT OF ASSETS OTHER THAN GOODWILL

At the end of each reporting period, the Group reviews the carrying amounts of its assets with finite useful lives to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit (“**CGU**”) to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual CGUs, or otherwise they are allocated to the smallest group of CGUs for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or the CGU) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

When an impairment loss subsequently reverses, the carrying amount of the asset (or CGU) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or CGU) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### PROVISIONS

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

### WORK IN PROGRESS (PRIOR TO 1 JANUARY 2018)

Work in progress represents costs incurred on uncompleted financial printing projects that comprise of cost of suppliers directly engaged in providing the services and attributable overheads. Work in progress is stated at lower of cost and net realisable value.

### CASH AND CASH EQUIVALENTS

In the consolidated statement of cash flows, cash and cash equivalents include fixed deposits, cash on hand and deposits held at call with banks.

### FINANCIAL INSTRUMENTS

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the market place.

Financial assets and financial liabilities are initially measured at fair value except for trade receivables arising from contracts with customers which are initially measured in accordance with HKFRS 15 since 1 January 2018. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets or financial liabilities at fair value through profit or loss ("FVTPL")) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at FVTPL are recognised immediately in profit or loss.

The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability and of allocating interest income and interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts and payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset or financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest income which are derived from the Group's ordinary course of business are presented as revenue.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### FINANCIAL INSTRUMENTS *(Continued)*

#### Financial assets

*Classification and subsequent measurement of financial assets (upon application of HKFRS 9 in accordance with transitions in Note 2)*

Financial assets that meet the following conditions are subsequently measured at amortised cost:

- the financial asset is held within a business model whose objective is to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets that meet the following conditions are subsequently measured at fair value through other comprehensive income:

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All other financial assets are subsequently measured at FVTPL, except that at the date of initial application/initial recognition of a financial asset the Group may irrevocably elect to present subsequent changes in fair value of an equity investment in other comprehensive income if that equity investment is neither held for trading nor contingent consideration recognised by an acquirer in a business combination to which HKFRS 3 *Business Combinations* applies.

#### *Amortised cost and interest income*

Interest income is recognised using the effective interest method for financial assets measured subsequently at amortised cost. For financial instruments other than purchased or originated credit-impaired financial assets, interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset, except for financial assets that have subsequently become credit-impaired. For financial assets that have subsequently become credit-impaired, interest income is recognised by applying the effective interest rate to the amortised cost of the financial asset from the next reporting period. If the credit risk on the credit-impaired financial instrument improves so that the financial asset is no longer credit-impaired, interest income is recognised by applying the effective interest rate to the gross carrying amount of the financial asset from the beginning of the reporting period following the determination that the asset is no longer credit impaired.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### FINANCIAL INSTRUMENTS *(Continued)*

#### Financial assets *(Continued)*

#### *Impairment of financial assets (upon application of HKFRS 9 in accordance with transitions in Note 2)*

The Group recognises a loss allowance for ECL on financial assets which are subject to impairment under HKFRS 9 (including trade receivables). The amount of ECL is updated at each reporting date to reflect changes in credit risk since initial recognition.

Lifetime ECL represents the ECL that will result from all possible default events over the expected life of the relevant instrument. In contrast, 12-month ECL ("**12m ECL**") represents the portion of lifetime ECL that is expected to result from default events that are possible within 12 months after the reporting date. Assessment are done based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current conditions at the reporting date as well as the forecast of future conditions.

The Group always recognises lifetime ECL for trade receivables. The ECL on these assets are assessed collectively using a provision matrix with appropriate groupings.

For all other instruments, the Group measures the loss allowance equal to 12m ECL, unless when there has been a significant increase in credit risk since initial recognition, the Group recognises lifetime ECL. The assessment of whether lifetime ECL should be recognised is based on significant increases in the likelihood or risk of a default occurring since initial recognition.

(i) Significant increase in credit risk

In assessing whether the credit risk has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- significant deterioration in external market indicators of credit risk, e.g. a significant increase in the credit spread, the credit default swap prices for the debtor;
- existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- an actual or expected significant deterioration in the operating results of the debtor; and
- an actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### FINANCIAL INSTRUMENTS *(Continued)*

#### Financial assets *(Continued)*

#### *Impairment of financial assets (upon application of HKFRS 9 in accordance with transitions in Note 2) (Continued)*

(i) Significant increase in credit risk *(Continued)*

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

The Group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

(ii) Definition of default

For internal credit risk management, the Group considers an event of default occurs when information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Group, in full.

Irrespective of the above, the Group considers that default has occurred when a financial asset is more than 120 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

(iii) Credit-impaired financial assets

A financial asset is credit-impaired when one or more events of default that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- (a) significant financial difficulty of the issuer or the borrower;
- (b) a breach of contract, such as a default or past due event;
- (c) the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- (d) it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- (e) the disappearance of an active market for that financial asset because of financial difficulties.

(iv) Write-off policy

The Group writes off a financial asset when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery, for example, when the counterparty has been placed under liquidation or has entered into bankruptcy proceedings, or in the case of trade receivables, when the amounts are over two years past due, whichever occurs sooner. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. A write-off constitutes a derecognition event. Any subsequent recoveries are recognised in profit or loss.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### FINANCIAL INSTRUMENTS *(Continued)*

#### Financial assets *(Continued)*

#### *Impairment of financial assets (upon application of HKFRS 9 in accordance with transitions in Note 2) (Continued)*

(v) Measurement and recognition of ECL

The measurement of ECL is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information. Estimation of ECL reflects an unbiased and probability-weighted amount that is determined with the respective risks of default occurring as the weights.

Generally, the ECL is the difference between all contractual cash flows that are due to the Group in accordance with the contract and the cash flows that the Group expects to receive, discounted at the effective interest rate determined at initial recognition.

Where ECL is measured on a collective basis or cater for cases where evidence at the individual instrument level may not yet be available, the financial instruments are grouped on the following basis:

- Nature of financial instruments (i.e. the Group's trade receivables are assessed as a separate group);
- Past-due status;
- Nature, size and industry of debtors; and
- External credit ratings where available.

The grouping is regularly reviewed by management to ensure the constituents of each group continue to share similar credit risk characteristics.

Interest income is calculated based on the gross carrying amount of the financial asset unless the financial asset is credit impaired, in which case interest income is calculated based on amortised cost of the financial asset.

The Group recognises an impairment gain or loss in profit or loss for all financial instruments by adjusting their carrying amount, with the exception of trade receivables where the corresponding adjustment is recognised through a loss allowance account.

#### *Classification and subsequent measurement of financial assets (before application of HKFRS 9 on 1 January 2018)*

Financial assets are classified as loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### FINANCIAL INSTRUMENTS *(Continued)*

#### Financial assets *(Continued)*

#### *Classification and subsequent measurement of financial assets (before application of HKFRS 9 on 1 January 2018) (Continued)*

##### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables (including trade receivables, other receivables, fixed deposits and bank balances and cash) are measured at amortised cost using the effective interest method, less any impairment.

Interest income is recognised by applying the effective interest rate, except for short-term receivables where the recognition of interest would be immaterial.

#### *Impairment of financial assets (before application of HKFRS 9 on 1 January 2018)*

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For all financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 120 days, observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### FINANCIAL INSTRUMENTS *(Continued)*

#### **Financial assets** *(Continued)*

##### *Derecognition of financial assets*

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

#### **Financial liabilities and equity instruments**

##### *Classification as debt or equity*

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

##### *Equity instruments*

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

Repurchase of the Company's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

##### *Financial liabilities*

All financial liabilities are subsequently measured at amortised cost using the effective interest method.

##### *Financial liabilities at amortised cost*

Financial liabilities (including trade payables and accruals and other payables) are subsequently measured at amortised cost, using the effective interest method.

##### *Derecognition of financial liabilities*

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

##### *Non-substantial modifications of financial liabilities (under HKFRS 9 since 1 January 2018)*

For non-substantial modifications of financial liabilities that do not result in derecognition, the carrying amount of the relevant financial liabilities will be calculated at the present value of the modified contractual cash flows discounted at the financial liabilities' original effective interest rate. Transaction costs or fees incurred are adjusted to the carrying amount of the modified financial liabilities and are amortised over the remaining term. Any adjustment to the carrying amount of the financial liability is recognised in profit or loss at the date of modification.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### FINANCIAL INSTRUMENTS *(Continued)*

#### Financial liabilities and equity instruments *(Continued)*

##### *Non-substantial modifications of financial liabilities (before application of HKFRS 9 on 1 January 2018)*

For non-substantial modifications of financial liabilities that do not result in derecognition, at the point of modification, the carrying amount of the relevant financial liabilities is revised for directly attributable transaction costs and any consideration paid to or received from the counterparty. The effective interest rate is then adjusted to amortise the difference between the revised carrying amount and the expected cash flows over the life of the modified instrument.

### RELATED PARTIES TRANSACTIONS

A party is considered to be related to the Group if:

- (a) A person or a close member of that person's family is related to the Group if that person:
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or the Group's parent.
- (b) An entity is related to the Group if any of the following conditions applies:
  - (i) the entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiaries is related to the others);
  - (ii) one entity is an associate or joint venture of the other entity for an associate or joint venture of a member of a group which the other entity is a member);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group. If the reporting entity is itself such a plan, the sponsoring employees are also related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a);
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); or
  - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### RELATED PARTIES TRANSACTIONS *(Continued)*

Close family members of an individual are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity and include:

- (a) that person's children and spouse or domestic partner;
- (b) children of that person's spouse or domestic partner; and
- (c) dependants of the person or that person's spouse or domestic partner.

A transaction is considered to be a related party transaction when there is a transfer of resources or obligations between the Group and a related party, regardless of whether a price is charged.

## 4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in Note 3, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the critical judgments, apart from those involving estimations, that the directors of the Company have made in the process of applying the entity's accounting policies and that have the most significant effect on the amounts recognised in the consolidated financial statements.

### (A) IMPAIRMENT OF PLANT AND EQUIPMENT

The Group reviews its plant and equipment for indications of impairment at each reporting period. In analysing potential impairments identified, the Group uses projections of future cash flows from the assets based on management's assignment of a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

### (B) IMPAIRMENT OF TRADE RECEIVABLES

The loss allowances for financial assets are based on assumptions about risk of default and expected loss rates. The Group uses judgment in making these assumptions and selecting the inputs to the impairment calculation, based on the Group's past history, existing market conditions as well as forward-looking estimates at the end of each reporting period. Details of the key assumptions and inputs used are disclosed in Note 5(B).

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY *(Continued)*

### (C) DEPRECIATION

Items of plant and equipment are depreciated on a straight-line basis over the estimated useful lives of the assets, after taking into account the estimated residual value. The Group reviews the estimated useful lives of the assets regularly in order to determine the amount of depreciation expense to be recorded during any reporting period. The useful lives are based on the Group's historical experience with similar assets and taking into account anticipated technological changes. The depreciation expense for future periods is adjusted if there are significant changes from previous estimates.

### (D) PROVISION

When there is a probability that an outflow of economic benefits will occur due to a present obligation resulting from a past event, and those amount is reasonable estimate, a corresponding amount of provision is recognised in the consolidated financial statements. However, no provision is recognised for costs that need to be incurred to operate in the future.

### (E) INCOME TAXES

The Group is subject to income taxes in Hong Kong. Significant judgment is required in determining provision for taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amount that we initially recorded, such differences will impact the income tax and deferred tax provisions in the year in which such determination is made.

### (F) REVENUE RECOGNITION FROM PROVISION OF FINANCIAL PRINTING SERVICES AT A POINT IN TIME

Under HKFRS 15, control of the asset is transferred over time when the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date. Significant judgment is required in determining whether the terms of the Group's contracts with customers in relation to the provision of financial printing services create an enforceable right to payment for the Group. Based on the assessment of the directors of the Company, the terms of the relevant service contracts do not create an enforceable right to payment for the Group after taking into consideration indicators such as the time when the customer obtains control of the distinct service. Accordingly, the service of provision of financial printing is considered to be performance obligation satisfied at a point in time.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 5. FINANCIAL INSTRUMENTS

### (A) CATEGORIES OF FINANCIAL INSTRUMENTS

	2018 HK\$'000	2017 HK\$'000
<b>Financial assets</b>		
Loans and receivables (including bank balances and cash)		
— Trade receivables	28,560	35,875
— Other receivables	3	5
— Fixed deposits	195,190	130,000
— Bank balances and cash	12,922	57,039
<b>Financial liabilities</b>		
Amortised cost		
— Trade payables	6,003	10,890
— Accruals and other payables	19,661	24,726

### (B) FINANCIAL RISK MANAGEMENT AND FAIR VALUES

The directors of the Company monitor and manage the financial risks relating to the operations of the Group through internal risks reports which analyse exposures by degree and magnitude of risks. These risks include market risk (including interest rate risk and foreign exchange risk), credit risk and liquidity risk.

The Group's major financial instruments include trade receivables, other receivables, fixed deposits, bank balances and cash, trade payables and accruals and other payables. Details of these financial instruments and the policies on how to mitigate these risks are set out below. Management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### Credit risk

The Group has no significant concentrations of credit risk with exposure spread over a large number of counterparties and customers. The carrying amounts of trade receivables, other receivables, fixed deposits and bank balances and cash represent the Group's maximum exposure to credit risk in relation to financial assets.

The Group will review and monitor the level of exposure to ensure that follow-up actions are taken to recover overdue debts. In addition, at the end of each reporting year, the recoverability of each trade receivables is evaluated so as to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the directors of the Company are of the view that the Group does not expose to significant credit risk.

In respect of fixed deposits and bank balances and cash, the credit risk is considered to be low as the counterparties are reputable banks with high credit ratings. The existing counterparties do not have defaults in the past. Therefore, ECL rate of fixed deposits and bank balances and cash is assessed to be close to zero and no provision was made as at 31 December 2018.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 5. FINANCIAL INSTRUMENTS *(Continued)*

### (B) FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(Continued)*

#### **Credit risk** *(Continued)*

The Group applies the simplified approach to provide for ECL prescribed by HKFRS 9, which permits the use of the lifetime ECL provision for all trade receivables. To measure the ECL, trade receivables have been grouped based on shared credit risk characteristics. The Group has performed historical analysis and identified the key economic variables impacting credit risk and ECL. It considers available reasonable and supportive forwarding-looking macroeconomic data (for example, the economic growth rates which reflect the general economic conditions of the industry in which debtors operate).

The Group makes periodic assessment on the recoverability of the trade receivables by using a provision matrix to measure ECL. The provision rates are based on days past due for groupings of various customer segments with similar financial strength and any disputes with the debtors. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written off if past due for more than two years. As the amount of ECL were minimal resulted of impairment analysis performed, the directors of the Company were of opinion that no loss allowance for trade receivables recognised as at 31 December 2018 under HKFRS 9.

For other receivables, management makes periodic collective assessments as well as individual assessment on the recoverability of other receivables based on historical settlement records and past experience. The directors of the Company believe that there is no material credit risk inherent in the Group's outstanding balance of other receivables.

#### **Market risk**

The Group's activities expose it primarily to the financial risks of changes in interest rates and foreign currency exchange rates.

#### *Interest rate risk*

The Group is exposed to interest rate risk through the impact of rate changes on interest bearing financial assets, mainly the interest-bearing bank balances. The Group is also exposed to fair value interest rate risk in relation to its fixed-rate short-term bank deposits at the end of the reporting period. The Group monitors the interest rate exposure on a continuous basis and adjusts the portfolio of bank saving balances and borrowings where necessary.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 5. FINANCIAL INSTRUMENTS *(Continued)*

### (B) FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(Continued)*

#### **Market risk** *(Continued)*

##### *Foreign exchange risk*

The functional currency of the Company and its subsidiaries is HK\$ in which most of their transactions are denominated. The Group does not have any foreign currency transactions during the year which expose the Group to foreign currency risk. However, the Group has certain foreign currency denominated bank balances at the end of the reporting period. The Group mainly exposed to currency risk of United States dollars ("USD").

The carrying amounts of the Group's foreign currency denominated monetary assets at the end of the reporting period are as follows:

	<b>2018</b>	2017
	<b>HK\$'000</b>	HK\$'000
<b>Assets:</b>		
USD	<b>841</b>	707

#### Sensitivity analysis

As HK\$ are pegged to USD, it is assumed that there would be no material currency risk exposure between these two currencies and therefore is excluded from the analysis.

#### **Liquidity risk**

The Group is exposed to minimal liquidity risk as a substantial portion of its financial assets and financial liabilities are due within one year and it can finance its operations from existing shareholders' funds and internally generated cash flows.

In the management of the liquidity risk, the Group monitors and maintains a level of bank balances and cash deemed adequate by management to finance the Group's operations and mitigate the effect of fluctuations in cash flows. Management monitors current and expected liquidity requirements on a regular basis.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 5. FINANCIAL INSTRUMENTS *(Continued)*

### (B) FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(Continued)*

#### Liquidity risk *(Continued)*

The following tables detail the Group's contractual maturity for its financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest dates on which the Group can be required to pay. The tables include both interest and principal cash flows.

	Weighted average interest rate %	On demand or within one year HK\$'000	More than one year but less than two years HK\$'000	More than two years but less than five years HK\$'000	Total undiscounted cash flow HK\$'000	Carrying amount HK\$'000
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As at 31 December 2018

#### Non-derivative financial liabilities

Trade payables	-	6,003	-	-	6,003	6,003
Accruals and other payables	-	19,661	-	-	19,661	19,661
		<b>25,664</b>	<b>-</b>	<b>-</b>	<b>25,664</b>	<b>25,664</b>

	Weighted average interest rate %	On demand or within one year HK\$'000	More than one year but less than two years HK\$'000	More than two years but less than five years HK\$'000	Total undiscounted cash flow HK\$'000	Carrying amount HK\$'000
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As at 31 December 2017

#### Non-derivative financial liabilities

Trade payables	-	10,890	-	-	10,890	10,890
Accruals and other payables	-	24,726	-	-	24,726	24,726
		<b>35,616</b>	<b>-</b>	<b>-</b>	<b>35,616</b>	<b>35,616</b>

### (C) FAIR VALUE

The fair value of other financial assets and financial liabilities is determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

The directors of the Company consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the consolidated financial statements approximate to their fair values.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 6. REVENUE

	2018 HK\$'000	2017 HK\$'000
Financial printing services recognised at a point in time:		
Printing	136,472	172,538
Translation	42,845	48,641
Media placement	13,075	15,105
	<b>192,392</b>	236,284

### (I) PERFORMANCE OBLIGATIONS FOR CONTRACTS WITH CUSTOMERS

The Group provides financial printing services including printing, translation and media placement.

Revenue is recognised when control of the services has transferred, being when the services have been delivered to the specific customer ("delivery") as agreed in the service contracts. Following delivery, the customer has full discretion over the manner of distribution, the primary responsibility on utilising the services and bears the risks of loss in relation to the services. The normal credit term is 30 days upon delivery.

### (II) TRANSACTION PRICE ALLOCATED TO THE REMAINING PERFORMANCE OBLIGATION FOR CONTRACTS WITH CUSTOMERS

All provision of services is for the periods of one year or less. As permitted under HKFRS 15, the transaction price allocated to these unsatisfied contracts is not disclosed.

## 7. SEGMENT INFORMATION

During the years ended 31 December 2018 and 2017, the Group operated in one operating segment which was the provision of financial printing services. A single management team reports to the directors of the Company (being the chief operating decision-maker) who comprehensively manage the entire business. Accordingly, the Group does not present separately segment information. In addition, all of the Group's revenue is generated in Hong Kong and all of the Group's assets and liabilities are located in Hong Kong. Accordingly, no business or geographical segment information is presented.

### INFORMATION ABOUT MAJOR CUSTOMERS

No individual customer contributed over 10% of the total revenue of the Group during the years ended 31 December 2018 and 2017.

## 8. OTHER INCOME

	2018 HK\$'000	2017 HK\$'000
Interest income	3,268	115
Sundry income	2	1,032
	<b>3,270</b>	1,147

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 9. FINANCE COSTS

	2018 HK\$'000	2017 HK\$'000
Bank charges	15	14

## 10. TAXATION

	2018 HK\$'000	2017 HK\$'000
Current tax		
— Hong Kong	6,209	13,786
Over provision in prior year		
— Hong Kong	(30)	(20)
Deferred tax (Note 23):		
Current year	617	(192)
	<b>6,796</b>	13,574

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profits for the year ended 31 December 2017.

On 21 March 2018, the Hong Kong Legislative Council passed The Inland Revenue (Amendment) (No. 7) Bill 2017 (the "Bill") which introduces the two-tiered profits tax rates regime. The Bill was signed into law on 28 March 2018 and was gazetted on the following day.

Under the two-tiered profits tax rates regime, the first HK\$2 million of assessable profits of qualifying corporations will be taxed at 8.25%, and assessable profits above HK\$2 million will be taxed at 16.5%. The assessable profits of corporations not qualifying for the two-tiered profits tax rates regime will continue to be taxed at a flat rate of 16.5%.

The two-tiered profits tax rates regime is applicable to the Group for the year ended 31 December 2018.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 10. TAXATION *(Continued)*

The taxation charge for the year can be reconciled to the profit before taxation per consolidated statements of profit or loss and other comprehensive income as follows:

	2018 HK\$'000	2017 HK\$'000
Profit before taxation	43,535	77,957
Tax at the applicable tax rate (2017: 16.5%)	7,018	12,863
Tax effect of income not taxable for tax purpose	(539)	(19)
Tax effect of expenses not deductible for tax purpose	26	57
Over provision in prior year	(30)	(20)
Tax effect of tax losses not recognised	321	693
	6,796	13,574

## 11. PROFIT FOR THE YEAR

	2018 HK\$'000	2017 HK\$'000
<b>Profit for the year has been arrived at after charging:</b>		
Directors' emoluments (Note 12)	6,949	9,193
Other staff costs:		
— Salaries and other benefits	36,900	33,589
— Discretionary bonuses	10,972	15,623
— Retirement scheme contributions	1,525	1,284
Total employee benefit expense	49,397	50,496
Auditors' remuneration		
— Audit services	840	840
— Non-audit services	16	118
Depreciation of plant and equipment	1,927	544
Loss on disposal of plant and equipment	680	–
Operating lease rental expenses in respect of rented premises	17,785	10,486

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 12. DIRECTORS' REMUNERATIONS

The aggregate amounts of emoluments paid by the companies now comprising the Group to the directors of the Company during the reporting period are as follows:

	<b>2018</b>	2017
	<b>HK\$'000</b>	HK\$'000
Directors' fees	<b>1,080</b>	1,080
Salaries and other benefits	<b>2,088</b>	1,753
Discretionary bonuses	<b>3,727</b>	6,306
Retirement schemes contributions	<b>54</b>	54
	<b>6,949</b>	9,193

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 12. DIRECTORS' REMUNERATIONS *(Continued)*

Details for the emoluments of each director of the Company during the reporting period are as follows:

### 31 December 2018

Name of director	Directors' fees HK\$'000	Salaries and other benefits HK\$'000	Discretionary bonuses HK\$'000	Retirement scheme contributions HK\$'000	Total HK\$'000
<b>Executive directors:</b>					
Ms. Chiu Hok Yu	180	1,104	2,443	27	3,754
Ms. Kwok Kam Lai	180	984	1,284	27	2,475
<b>Non-executive director:</b>					
Mr. Lau ( <i>Chairman</i> )	180	–	–	–	180
<b>Independent non-executive directors:</b>					
Mr. Leung Chi Hung	180	–	–	–	180
Mr. Wong Kun Kau	180	–	–	–	180
Mr. Lum Chor Wah Richard	180	–	–	–	180
	<b>1,080</b>	<b>2,088</b>	<b>3,727</b>	<b>54</b>	<b>6,949</b>

### 31 December 2017

Name of director	Directors' fees HK\$'000	Salaries and other benefits HK\$'000	Discretionary bonuses HK\$'000	Retirement scheme contributions HK\$'000	Total HK\$'000
<b>Executive directors:</b>					
Ms. Chiu Hok Yu	180	913	4,204	27	5,324
Ms. Kwok Kam Lai	180	840	2,102	27	3,149
<b>Non-executive director:</b>					
Mr. Lau ( <i>Chairman</i> )	180	–	–	–	180
<b>Independent non-executive directors:</b>					
Mr. Leung Chi Hung	180	–	–	–	180
Mr. Wong Kun Kau	180	–	–	–	180
Mr. Lum Chor Wah Richard	180	–	–	–	180
	<b>1,080</b>	<b>1,753</b>	<b>6,306</b>	<b>54</b>	<b>9,193</b>

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 12. DIRECTORS' REMUNERATIONS *(Continued)*

Note:

The remuneration shown above represents remuneration received and receivable from the Group by these directors in their capacity as employees to the Group and/or in their capacity as the directors of the Company during the years ended 31 December 2018 and 2017. No directors waived or agreed to waive any emoluments during the years ended 31 December 2018 and 2017.

None of the directors of the Company is designated as chief executive officer of the Company during the years ended 31 December 2018 and 2017.

## 13. EMPLOYEES EMOLUMENTS AND SENIOR MANAGEMENT EMOLUMENTS

The five highest paid individuals for the year ended 31 December 2018 included two (2017: two) executive directors of the Company, details of whose emoluments are set out above in Note 12. The aggregate emoluments of the remaining three (2017: three) highest paid individuals for the year ended 31 December 2018 are as follows:

	<b>2018</b>	2017
	<b>HK\$'000</b>	HK\$'000
Salaries and other benefits	<b>5,135</b>	5,970
Discretionary bonuses	<b>5,455</b>	7,843
Retirement benefit schemes contributions	<b>54</b>	54
	<b>10,644</b>	13,867

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 13. EMPLOYEES EMOLUMENTS AND SENIOR MANAGEMENT EMOLUMENTS *(Continued)*

The number of non-director highest paid employees whose emoluments fell within the following bands are as follows:

	Number of individuals	
	2018	2017
Nil to HK\$1,000,000	–	–
HK\$1,000,001 to HK\$1,500,000	–	–
HK\$1,500,001 to HK\$2,000,000	–	–
HK\$2,000,001 to HK\$2,500,000	1	–
HK\$2,500,001 to HK\$3,000,000	–	1
HK\$3,000,001 to HK\$3,500,000	1	–
HK\$3,500,001 to HK\$4,000,000	–	–
HK\$4,000,001 to HK\$4,500,000	–	–
HK\$4,500,001 to HK\$5,000,000	–	1
HK\$5,000,001 to HK\$5,500,000	1	–
HK\$5,500,001 to HK\$6,000,000	–	–
HK\$6,000,001 to HK\$6,500,000	–	1
	<b>3</b>	<b>3</b>

The number of the senior management (excluding directors) whose emoluments fell within the following bands are as follows:

	Number of individuals	
	2018	2017
Nil to HK\$1,000,000	–	–
HK\$1,000,001 to HK\$1,500,000	–	1
HK\$1,500,001 to HK\$2,000,000	–	–
HK\$2,000,001 to HK\$2,500,000	1	–
HK\$2,500,001 to HK\$3,000,000	–	1
HK\$3,000,001 to HK\$3,500,000	1	–
HK\$3,500,001 to HK\$4,000,000	–	–
HK\$4,000,001 to HK\$4,500,000	–	–
HK\$4,500,001 to HK\$5,000,000	–	1
	<b>2</b>	<b>3</b>

During the years ended 31 December 2018 and 2017, no emoluments were paid by the Group to the directors or any of the five highest paid employees as an inducement to join or upon joining the Group or as compensation for loss of office. None of the directors or any of the five highest paid employees waived or agreed to waive any emoluments during the years ended 31 December 2018 and 2017.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 14. DIVIDENDS

The directors of the Company do not propose the payment of any dividend for the year ended 31 December 2018 (2017: Nil).

## 15. EARNINGS PER SHARE

The calculation of the basic earnings per share attributable to owners of the Company is based on the following data:

	<b>2018</b>	2017
	<b>HK\$'000</b>	HK\$'000
<b>Earnings:</b>		
Profit attributable to owners of the Company for the purpose of calculating basic earnings per share	<b>36,739</b>	64,383
	<b>'000</b>	'000
<b>Number of shares:</b>		
Weighted average number of ordinary shares for the purpose of calculating basic earnings per share (Note)	<b>256,000</b>	256,000
Basic earnings per share (HK cents)	<b>14.35</b>	25.15

Note:

The calculation of basic earnings per share for the years ended 31 December 2018 and 2017 is based on the profit attributable to owners of the Company for the years and the weighted average number of shares for the relevant period.

Diluted earnings per share is the same as the basic earnings per share for the years ended 31 December 2018 and 2017 as there were no potential dilutive ordinary shares in issue.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 16. PLANT AND EQUIPMENT

	Leasehold improvement HK\$'000	Office equipment HK\$'000	Furniture and fixtures HK\$'000	Total HK\$'000
<b>Cost</b>				
As at 1 January 2017	1,950	2,365	2,721	7,036
Additions	1,097	557	785	2,439
Written off	–	–	(2)	(2)
As at 31 December 2017 and 1 January 2018	3,047	2,922	3,504	9,473
Additions	5,628	1,004	5,552	12,184
Written off	(2,813)	(1,041)	(2,821)	(6,675)
<b>As at 31 December 2018</b>	<b>5,862</b>	<b>2,885</b>	<b>6,235</b>	<b>14,982</b>
<b>Accumulated depreciation</b>				
As at 1 January 2017	1,950	2,006	2,612	6,568
Provided for the year	258	152	134	544
Elimination on written off	–	–	(2)	(2)
As at 31 December 2017 and 1 January 2018	2,208	2,158	2,744	7,110
Provided for the year	1,004	292	631	1,927
Elimination on written off	(2,306)	(1,037)	(2,652)	(5,995)
<b>As at 31 December 2018</b>	<b>906</b>	<b>1,413</b>	<b>723</b>	<b>3,042</b>
<b>Net book values</b>				
<b>As at 31 December 2018</b>	<b>4,956</b>	<b>1,472</b>	<b>5,512</b>	<b>11,940</b>
As at 31 December 2017	839	764	760	2,363

The above items of plant and equipment are depreciated over their estimated useful lives on a straight-line basis as follows:

Leasehold improvement	3 years
Office equipment	5 years
Furniture and fixtures	5 years

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 17. CONTRACTS LIABILITIES

	<b>31 December 2018 HK\$'000</b>	1 January 2018* HK\$'000
<b>Contract liabilities</b>		
Provision of financial printing services		
— Billings in advance of performance (Notes (i) and (ii))	<b>35,394</b>	24,719

\* The amounts in this column are after the adjustments from the application of HKFRS 15.

Notes:

- (i) The Group has initially applied HKFRS 15 using the cumulative effect method and adjusted the opening balance at 1 January 2018.
- (ii) Upon the adoption of HKFRS 15, amounts previously included in "Deposits received" were reclassified to "Contract liabilities" (see Note 2).

Typical payment terms which impact on the amount of contract liabilities recognised are as follows:

### PROVISION OF FINANCIAL PRINTING SERVICES

When the Group receives a deposit before the financial printing services commences, this will give rise to contract liabilities at the start of a contract, until the revenue recognised on the relevant contract exceeds the amount of the deposit.

### Movements in contract liabilities

	<b>2018 HK\$'000</b>
Balance as at 1 January	<b>24,719</b>
Decrease in contract liabilities as a result of recognising revenue during the year that was included in the contract liabilities at the beginning of the year	<b>(19,994)</b>
Increase in contract liabilities as a result of receiving deposits during the year in respect of projects still under progress as at 31 December 2018	<b>30,669</b>
Balance as at 31 December	<b>35,394</b>

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 18. TRADE RECEIVABLES

	2018 HK\$'000	2017 HK\$'000
Trade receivables	<b>28,560</b>	35,875

As at 31 December 2018 and 1 January 2018, trade receivables from contracts with customers amounted to approximately HK\$28,560,000 and HK\$35,875,000 respectively.

The following is an aged analysis of trade receivables, presented based on the invoice dates at the end of the reporting period:

	2018 HK\$'000	2017 HK\$'000
Current — neither past due nor impaired	<b>12,147</b>	20,518
Under 31 days past due	<b>7,131</b>	10,551
31–60 days past due	<b>5,454</b>	1,533
61–120 days past due	<b>3,532</b>	2,285
121–150 days past due	<b>239</b>	152
Over 150 days past due	<b>57</b>	836
	<b>28,560</b>	35,875

The Group generally allows a credit period of 30 days to its customers.

As at 31 December 2018, included in the Group's trade receivables balance are debtors with aggregate carrying amount of approximately HK\$16,413,000 (2017: HK\$15,357,000) which are past due as at the reporting date for which the Group has not provided for impairment loss. Out of the past due balances, approximately HK\$296,000 has been past due 120 days or more and is not considered as in default due to long and on-going business relationship, good repayment record and good credit quality from these debtors.

Trade receivables that are past due but not impaired related to a number of independent debtors that have a good track record with the Group. Based on past experience, the management believes that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable. The Group does not hold any collateral over these balances.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 18. TRADE RECEIVABLES *(Continued)*

### AGE OF RECEIVABLES THAT ARE PAST DUE BUT NOT IMPAIRED

	2017 HK\$'000
0–60 days past due	12,084
61–120 days past due	2,285
121–150 days past due	152
Over 150 days past due	836
	<b>15,357</b>

Details of impairment assessment of trade receivables for the year ended 31 December 2018 are set out in Notes 3 and 5(B).

Note:

No trade receivables from a related party, TEM Holdings Limited, as at 31 December 2018 (2017: HK\$5,000), Mr. Lau, a substantial shareholder, non-executive director and chairman of the Company, is the controlling shareholder of TEM Holdings Limited. The maximum outstanding balance during the year was approximately HK\$143,000 (2017: HK\$171,000).

## 19. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	2018 HK\$'000	2017 HK\$'000
Rental, utility and other deposits	<b>8,827</b>	6,793
Prepayments	<b>602</b>	956
Other receivables (Note)	<b>1,271</b>	118
	<b>10,700</b>	7,867

Note:

Included above are interest receivables from fixed deposits of approximately HK\$1,268,000 and HK\$113,000 as at 31 December 2018 and 2017 respectively.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 20. FIXED DEPOSITS/BANK BALANCES AND CASH

	2018 HK\$'000	2017 HK\$'000
Fixed deposits	195,190	130,000
Bank balances and cash	12,922	57,039
	<b>208,112</b>	187,039

The fixed deposits are short-term fixed deposits with an original maturity of six months or less which are held for the purpose of meeting short-term cash commitments and are subject to an insignificant risk of changes in value. These fixed deposits carry fixed interest rate ranging from 0.80% to 2.40% per annum as at 31 December 2018.

Bank balances and cash carrying interest at market rates of 0.001% per annum for the years ended 31 December 2018 and 2017.

## 21. TRADE PAYABLES

	2018 HK\$'000	2017 HK\$'000
Trade payables	6,003	10,890

The credit period from suppliers is up to 60 days. The following is an aged analysis of trade payables, presented based on the invoice date at the end of the reporting period:

	2018 HK\$'000	2017 HK\$'000
Current — up to 60 days	6,003	10,890

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 22. ACCRUALS AND OTHER PAYABLES

	2018 HK\$'000	2017 HK\$'000
Accruals	1,004	1,408
Other payables (Note)	18,657	23,318
	<b>19,661</b>	24,726

Note:

Included above are provision of staff bonus of approximately HK\$14,575,000 and HK\$21,307,000 as at 31 December 2018 and 2017 respectively.

## 23. DEFERRED TAX (LIABILITIES)/ASSETS

	2018 HK\$'000	2017 HK\$'000
Deferred tax assets	330	429
Deferred tax liabilities	(518)	–
	<b>(188)</b>	429

The following are the major deferred tax (liabilities)/assets recognised and movements thereon during the year:

	Tax depreciation HK\$'000	Tax losses HK\$'000	Total HK\$'000
As at 1 January 2017	237	–	237
(Debit)/credit to profit or loss (Note 10)	(142)	334	192
As at 31 December 2017 and 1 January 2018	95	334	429
Credit/(debit) to profit or loss (Note 10)	(652)	35	(617)
<b>As at 31 December 2018</b>	<b>(557)</b>	<b>369</b>	<b>(188)</b>

At the end of the reporting period, the Group had unused tax losses of approximately HK\$8,021,000 (2017: HK\$6,076,000) available for offset against the future assessable profits. A deferred tax asset has been recognised in respect of approximately HK\$2,239,000 (2017: HK\$2,027,000) of such losses. No deferred tax asset has been recognised in respect of the remaining tax losses of approximately HK\$5,782,000 (2017: HK\$4,049,000) due to the unpredictability of future profit streams. The unrecognised tax losses may be carried forward indefinitely.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 24. SHARE CAPITAL

	2018		2017	
	Number of shares '000	HK\$'000	Number of shares '000	HK\$'000
<b>Authorised:</b>				
Ordinary shares of HK\$0.01 each	10,000,000	100,000	10,000,000	100,000
<b>Issued and fully paid:</b>				
At the beginning and at the end of the year	256,000	2,560	256,000	2,560

## 25. SHARE OPTION SCHEME

The Company has conditionally approved and adopted a share option scheme (the “**Share Option Scheme**”) pursuant to written resolutions passed by the sole shareholder on 12 August 2015. The purpose of the Share Option Scheme is to advance the interests of the Company and the shareholders by enabling the Company to grant options to attract, retain and reward the eligible persons and to provide the eligible persons an incentive or reward for their contribution to the Group and by enabling such persons’ contribution to further advance the interests of the Group.

The eligible persons of the Share Option Scheme to whom options may be granted by the board of directors (the “**Board**”) shall include (a) any directors (whether executive or non-executive and whether independent or not) and any employees (whether full time or part time) of the Group; (b) any consultants or advisers (in the areas of legal, technical, financial or corporate managerial) of the Group (whether on an employment or contractual or honorary basis or otherwise and whether paid or unpaid); any provider of goods and/or services to the Group; any customer of the Group; or any holder of securities issued by any member of the Group; and (c) any other person, who at the sole discretion of the Board, has contributed to the Group (the assessment criteria of which are (i) such person’s contribution to the development and performance of the Group; (ii) the quality of work performed by such person for the Group; (iii) the initiative and commitment of such person in performing his duties; (iv) the length of service or contribution of such person to the Group; and (v) such other factors as considered to be applicable by the Board).

The Company may, by ordinary resolution in general meeting, or the Board may, at any time terminate the operation of the Share Option Scheme and in such event no further option shall be offered or granted but in all other respects the provisions of the Share Option Scheme shall remain in full force and effect and options granted prior to such termination shall continue to be valid and exercisable in accordance with the Share Option Scheme.

Subject to the aforesaid, the Share Option Scheme shall be valid and effective for a period of ten years commencing from the date of adoption, after which period no further options will be offered or granted but the provisions of the Share Option Scheme shall remain in full force and effect in all other respects with respect to options granted during the life of the Share Options Scheme.

The subscription price in respect of any option shall, subject to any adjustments made pursuant to the terms of the Share Option Scheme, be a price determined by the Board and notified to each grantee and shall be at least the highest of: (a) the closing price per share as stated in the Stock Exchange’s daily quotation sheet on the offer date for the grant of the option (which is deemed to be the date of grant if the offer for the grant of the option is accepted by the eligible person), which must be a day on which the Stock Exchange is open for the business of dealing in securities; (b) the average of the closing prices per share as stated in the Stock Exchange’s daily quotation sheets for the five business days (any days which securities are traded on the Stock Exchange) immediately preceding the offer date; or (c) the nominal value of the Share.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 25. SHARE OPTION SCHEME *(Continued)*

An offer shall remain open for acceptance by the eligible person concerned for such period as determined by the Board, being a date not later than ten business days after the offer date by which the eligible person must accept the offer or be deemed to have declined it, provided that no such offer shall be open for acceptance after the tenth anniversary of the date of adoption of the Share Option Scheme or after the Share Option Scheme has been terminated in accordance with the provisions of the Share Option Scheme. The amount payable by the grantee to the Company on acceptance of the offer shall be a nominal amount to be determined by the Board.

The total number of shares which may be issued upon exercise of all options to be granted under the Share Option Scheme and any other share option schemes of the Company shall not in aggregate exceed 10% of the total number shares in issue as at the date of listing (i.e. 25,600,000 shares) unless the Company obtains a fresh approval from the shareholders.

The maximum number of shares in respect of which options may be granted under the Share Option Scheme together with any options outstanding and yet to be exercised under the Share Option Scheme and any other share option schemes of the Company in issue shall not exceed 30% (or such higher percentage as may be allowed under the Listing Rules) of the total number of shares in issue from time to time.

The total number of shares issued and to be issued upon exercise of the options granted to each eligible person (including both exercised and outstanding options under the Share Option Scheme) in the twelve-month period expiring on the offer date must not exceed 1% of the issued share capital of the Company. Where any grant of options to a substantial shareholder or an independent non-executive director of the Company, or any of their respective associates, would result in the securities issued and to be issued upon exercise of all options already granted and to be granted (including options exercised, cancelled and outstanding) to such person in the twelve-month period up to and including the date of such grant (i) representing in aggregate over 0.1% of the relevant class of securities in issue; and (ii) (where the securities are listed on the Stock Exchange), having an aggregate value, based on the closing price of the securities at the date of each grant, in excess of HK\$5 million, such further grant of options must be approved by shareholders of the Company.

Where any further grant of options to an eligible person would result in excess of such limit shall be subject to the approval of the shareholders at general meeting with such eligible person and his associates abstaining from voting. Further grant of options to a substantial shareholder or an independent non-executive director of the Company must be approved by shareholders. The Company must send a circular to the shareholders. The grantee, his associates and all core connected persons of the Company must abstain from voting in favour at such general meeting.

An option may be exercised in accordance in the terms of the Share Option Scheme at any time during a period to be notified by the Board to the grantee which the Board may in its absolute discretion determine, save that such period shall not be more than ten years from the date of the offer (subject to the provisions for early termination in accordance with the Share Option Scheme).

There is no minimum period for which an option granted must be held before it can be exercised unless otherwise imposed by the directors of the Company.

For the years ended 31 December 2018 and 2017, no share option was granted by the Company under the Share Option Scheme.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 26. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

	2018 HK\$'000	2017 HK\$'000
<b>Assets</b>		
<b>Non-current asset</b>		
Investment in subsidiaries	–	–
<b>Current assets</b>		
Prepayments and other receivables	393	268
Amounts due from subsidiaries	4,000	4,028
Bank balances and cash	24,489	26,364
	<b>28,882</b>	30,660
<b>Net current assets</b>	<b>28,882</b>	30,660
<b>Total assets less current liability</b>	<b>28,882</b>	30,660
<b>Net assets</b>	<b>28,882</b>	30,660
<b>Capital and reserves</b>		
Share capital	2,560	2,560
Reserves (Note 27)	26,322	28,100
Total equity	<b>28,882</b>	30,660

Approved and authorised for issue by the board of directors on 1 March 2019 and signed on its behalf by:

**Chiu Hok Yu**  
Executive Director

**Kwok Kam Lai**  
Executive Director

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 27. RESERVES OF THE COMPANY

	Share premium HK\$'000	Accumulated losses HK\$'000	Total HK\$'000
As at 1 January 2017	41,233	(8,588)	32,645
Loss and total comprehensive loss for the year	–	(4,545)	(4,545)
As at 31 December 2017 and 1 January 2018	41,233	(13,133)	28,100
Loss and total comprehensive loss for the year	–	(1,778)	(1,778)
<b>As at 31 December 2018</b>	<b>41,233</b>	<b>(14,911)</b>	<b>26,322</b>

As at 31 December 2018, the Company had distributable reserves of approximately HK\$26,322,000 (2017: HK\$28,100,000) calculated in accordance with the Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands.

## 28. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged during the reporting period.

The capital structure of the Group consists of net debt, net of cash and cash equivalents and equity attributable to owners of the Company, comprising share capital, share premium and retained profits.

The directors of the Company review the capital structure regularly. The Group considers the cost of capital and the risks associated with each class of capital, and balance its overall capital structure through the payment of dividends and injection of capital.

The following is the gearing ratio at the end of each reporting period:

	2018 HK\$'000	2017 HK\$'000
Net debt	–	–
Total equity (Note)	207,029	170,290
Gearing ratio	N/A	N/A

Note:

Total equity includes share capital and reserves at the end of each reporting period.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 29. RETIREMENT BENEFIT PLANS

The Group operates a Mandatory Provident Fund Scheme (the “MPF scheme”) under the Hong Kong Mandatory Provident Fund Schemes Ordinance for employees employed under the jurisdiction of the Hong Kong Employment Ordinance. The MPF scheme is a defined contribution retirement plan administered by independent trustees. Under the MPF scheme, the employer and its employees are each required to make contributions to the plan at 5% of the employees’ relevant income, subject to a cap of monthly relevant income of HK\$30,000. Contributions to the plan vest immediately.

The total expense recognised in consolidated statement of profit or loss and other comprehensive income of approximately HK\$1,579,000 and HK\$1,338,000, represent contributions paid and/or payable to the scheme by the Group for the years ended 31 December 2018 and 2017 respectively.

## 30. OPERATING LEASE ARRANGEMENTS

### THE GROUP AS LESSEE:

At the end of each reporting period, the Group had commitments for future minimum lease payments under non-cancellable operating leases which fall due as follow:

	2018 HK\$'000	2017 HK\$'000
Within one year	20,100	11,369
In the second to fifth years inclusive	28,174	10,195
	<b>48,274</b>	21,564

Operating lease related to its office premise and equipment with lease terms ranging from three to five years.

## 31. MATERIAL RELATED PARTY TRANSACTIONS AND BALANCES

Save as disclosed in elsewhere in the consolidated financial statements, the Group had also entered into the following material related party transactions during the reporting period:

### (A) TRANSACTIONS WITH A RELATED PARTY

Name of related party	Nature of transactions	2018 HK\$'000	2017 HK\$'000
TEM Holdings Limited (Note)	Financial printing services income rendered	220	237

Note:

Mr. Lau, a substantial shareholder, non-executive director and chairman of the Company, is the controlling shareholder of both TEM Group Limited (“TEMG”) and TEM Holdings Limited. TEM Holdings Limited became the holding company of TEMG now comprising the group (the “TEM Group”). The issued shares of the TEM Group are listed on the GEM of the Stock Exchange.

On 29 May 2018 and 6 January 2016, the Company entered into service contracts with the TEM Group for the financial printing services in the contract sum of approximately HK\$226,000 and HK\$451,000 respectively. These transactions fall within the de minimis criteria of a connected transaction and are fully exempt from the reporting and shareholders’ approval requirements in the Listing Rules. In the opinion of the directors of the Company, the balance was conducted in the normal course of business and based on the terms mutually determined and agreed by the respective parties.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2018

## 31. MATERIAL RELATED PARTY TRANSACTIONS AND BALANCES *(Continued)*

### (B) COMPENSATION OF KEY MANAGEMENT PERSONNEL

The directors of the Company are identified as key management members of the Group and their compensation during the reporting period is set out in Note 12.

## 32. PRINCIPAL SUBSIDIARIES

Details of the Company's principal subsidiaries at the end of the reporting period are as follows:

Name of subsidiary	Principal place of operations/place and date of incorporation	Issued and fully paid share capital	Equity interest and voting power directly attributable to the Company		Principal activity
			2018	2017	
REF Holdings (HK) Limited	Hong Kong, 28 April 2010	HK\$1	100%	100%	Provision of translation services
REF Financial Press Limited	Hong Kong, 28 April 2010	HK\$1	100%	100%	Provision of financial printing services

## 33. COMPARATIVE FIGURES

The Group has initially applied HKFRS 15 and HKFRS 9 as at 1 January 2018. Under the transition methods, comparative information is not restated. Further details of the changes in accounting policies are disclosed in Note 2 to consolidated financial statements.

## 34. AUTHORISATION OF ISSUE OF THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements were approved and authorised for issue by the Board on 1 March 2019.

## Five-Year Financial Summary

A summary of the results, and of the assets and liabilities of the Group for the last five financial years, as extracted from the published audited consolidated financial statements or published prospectus of the Company is set out below.

	Year ended 31 December				
	2018 HK\$'000	2017 HK\$'000	2016 HK\$'000	2015 HK\$'000	2014 HK\$'000
<b>RESULTS</b>					
Revenue	<b>192,392</b>	236,284	178,095	142,355	134,132
Cost of services	<b>(92,938)</b>	(103,921)	(82,564)	(67,777)	(65,247)
Gross profit	<b>99,454</b>	132,363	95,531	74,578	68,885
Other income	<b>3,270</b>	1,147	103	287	29
Selling and distribution expenses	<b>(17,141)</b>	(19,345)	(14,233)	(11,560)	(11,163)
Administrative expenses	<b>(42,033)</b>	(36,194)	(26,403)	(27,633)	(26,113)
Finance costs	<b>(15)</b>	(14)	(10)	(24)	(11)
Profit before taxation	<b>43,535</b>	77,957	54,988	35,648	31,627
Taxation	<b>(6,796)</b>	(13,574)	(9,369)	(6,976)	(6,064)
Profit for the year	<b>36,739</b>	64,383	45,619	28,672	25,563
Attributable to:					
Owners of the Company	<b>36,739</b>	64,383	45,619	28,672	25,563
<b>ASSETS AND LIABILITIES</b>					
Total assets	<b>268,605</b>	235,073	152,068	99,183	39,040
Total liabilities	<b>(61,576)</b>	(64,783)	(46,161)	(38,895)	(28,217)
Total equity	<b>207,029</b>	170,290	105,907	60,288	10,823